

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Des Moines County

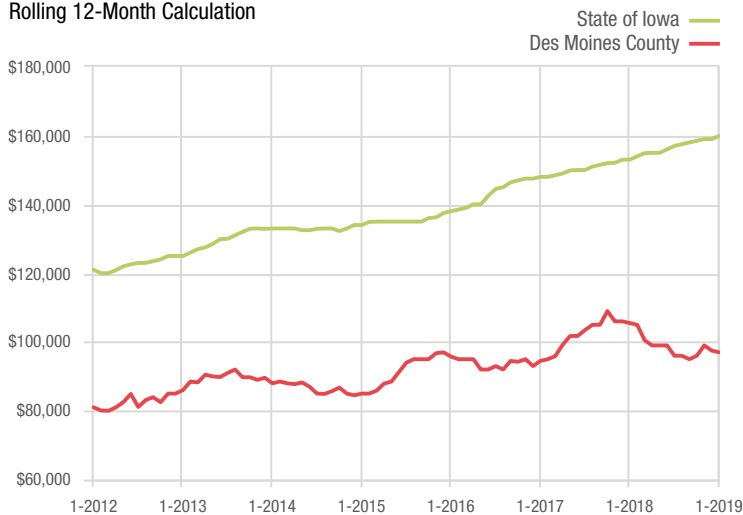
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	50	40	- 20.0%	50	40	- 20.0%
Pending Sales	31	21	- 32.3%	31	21	- 32.3%
Closed Sales	14	34	+ 142.9%	14	34	+ 142.9%
Days on Market Until Sale	93	87	- 6.5%	93	87	- 6.5%
Median Sales Price*	\$98,500	\$98,400	- 0.1%	\$98,500	\$98,400	- 0.1%
Average Sales Price*	\$108,071	\$119,474	+ 10.6%	\$108,071	\$119,474	+ 10.6%
Percent of List Price Received*	95.3%	91.2%	- 4.3%	95.3%	91.2%	- 4.3%
Inventory of Homes for Sale	228	239	+ 4.8%	—	—	—
Months Supply of Inventory	6.4	5.8	- 9.4%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	3	3	0.0%	3	3	0.0%
Pending Sales	3	0	- 100.0%	3	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	1	—	—	1	—	—
Median Sales Price*	\$322,500	—	—	\$322,500	—	—
Average Sales Price*	\$322,500	—	—	\$322,500	—	—
Percent of List Price Received*	100.0%	—	—	100.0%	—	—
Inventory of Homes for Sale	3	10	+ 233.3%	—	—	—
Months Supply of Inventory	1.3	6.7	+ 415.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

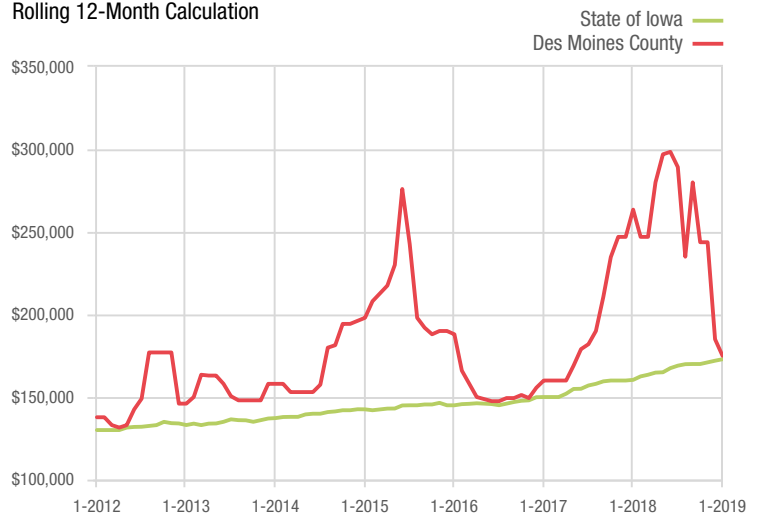
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.