

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Dickinson County

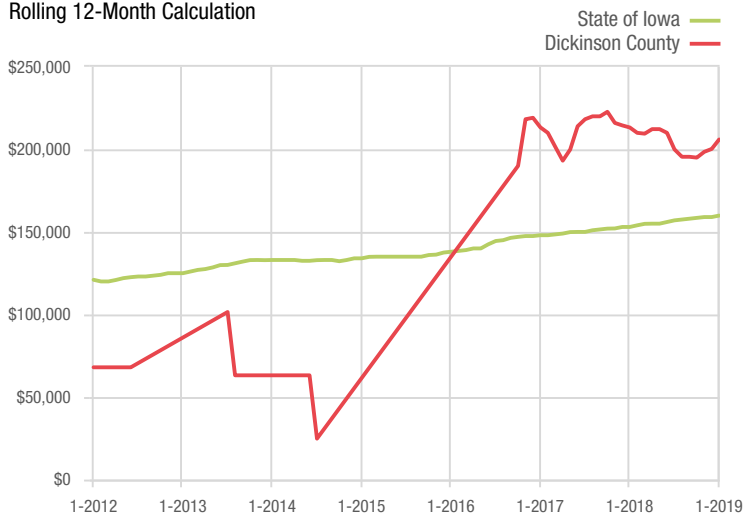
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	22	22	0.0%	22	22	0.0%
Pending Sales	13	6	- 53.8%	13	6	- 53.8%
Closed Sales	16	9	- 43.8%	16	9	- 43.8%
Days on Market Until Sale	92	103	+ 12.0%	92	103	+ 12.0%
Median Sales Price*	\$156,000	\$285,000	+ 82.7%	\$156,000	\$285,000	+ 82.7%
Average Sales Price*	\$450,548	\$518,889	+ 15.2%	\$450,548	\$518,889	+ 15.2%
Percent of List Price Received*	94.6%	94.0%	- 0.6%	94.6%	94.0%	- 0.6%
Inventory of Homes for Sale	136	101	- 25.7%	—	—	—
Months Supply of Inventory	5.3	3.9	- 26.4%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	20	18	- 10.0%	20	18	- 10.0%
Pending Sales	7	9	+ 28.6%	7	9	+ 28.6%
Closed Sales	8	5	- 37.5%	8	5	- 37.5%
Days on Market Until Sale	112	73	- 34.8%	112	73	- 34.8%
Median Sales Price*	\$240,250	\$348,000	+ 44.8%	\$240,250	\$348,000	+ 44.8%
Average Sales Price*	\$326,361	\$346,400	+ 6.1%	\$326,361	\$346,400	+ 6.1%
Percent of List Price Received*	98.4%	96.0%	- 2.4%	98.4%	96.0%	- 2.4%
Inventory of Homes for Sale	100	71	- 29.0%	—	—	—
Months Supply of Inventory	8.3	4.2	- 49.4%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

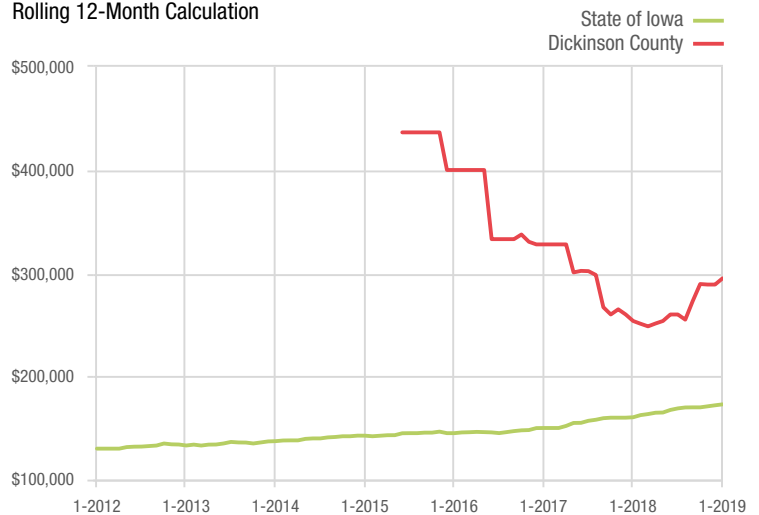
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.