

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Franklin County

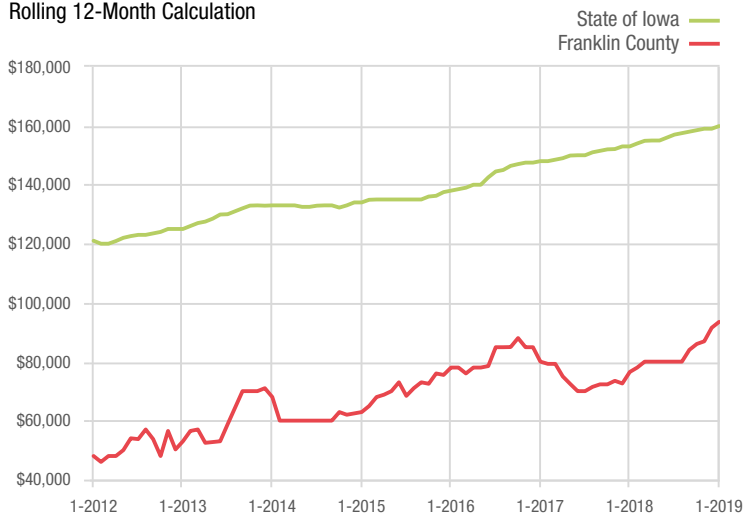
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	5	7	+ 40.0%	5	7	+ 40.0%
Pending Sales	3	5	+ 66.7%	3	5	+ 66.7%
Closed Sales	8	4	- 50.0%	8	4	- 50.0%
Days on Market Until Sale	81	201	+ 148.1%	81	201	+ 148.1%
Median Sales Price*	\$93,250	\$108,000	+ 15.8%	\$93,250	\$108,000	+ 15.8%
Average Sales Price*	\$105,938	\$98,500	- 7.0%	\$105,938	\$98,500	- 7.0%
Percent of List Price Received*	90.5%	90.4%	- 0.1%	90.5%	90.4%	- 0.1%
Inventory of Homes for Sale	44	36	- 18.2%	—	—	—
Months Supply of Inventory	5.9	5.0	- 15.3%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	2	—	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

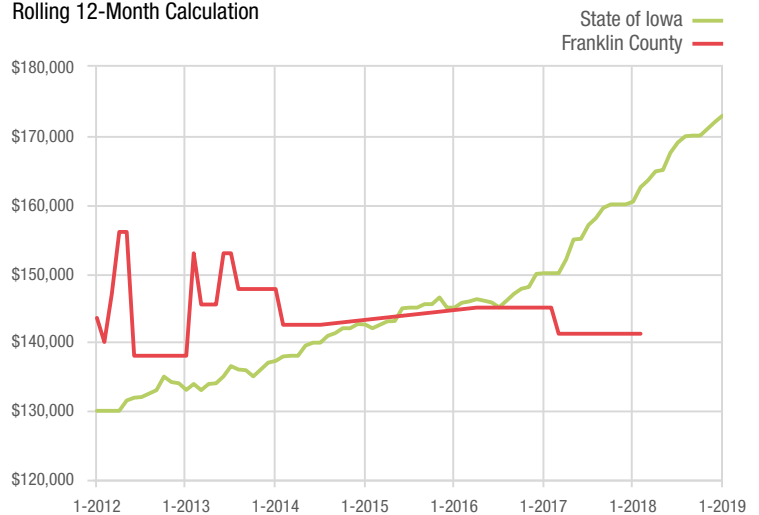
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.