

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Greater Mason City Board of REALTORS®

Includes Mason City and Surrounding Area

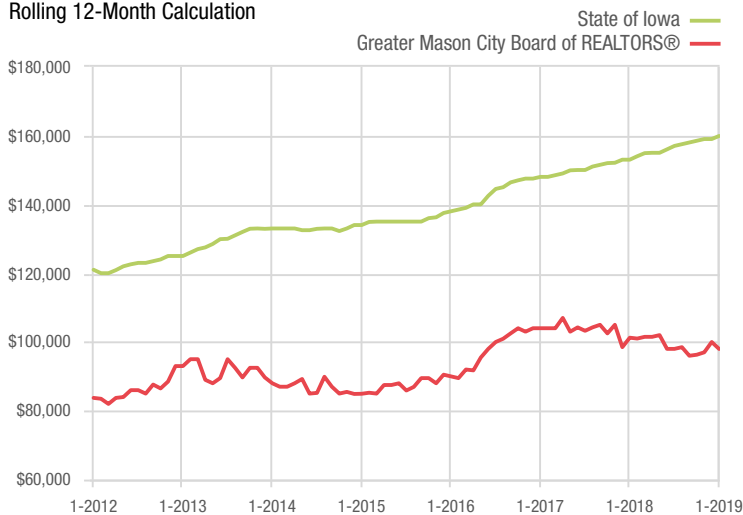
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	46	40	- 13.0%	46	40	- 13.0%
Pending Sales	41	14	- 65.9%	41	14	- 65.9%
Closed Sales	28	19	- 32.1%	28	19	- 32.1%
Days on Market Until Sale	117	90	- 23.1%	117	90	- 23.1%
Median Sales Price*	\$102,000	\$79,000	- 22.5%	\$102,000	\$79,000	- 22.5%
Average Sales Price*	\$130,407	\$119,984	- 8.0%	\$130,407	\$119,984	- 8.0%
Percent of List Price Received*	92.8%	95.9%	+ 3.3%	92.8%	95.9%	+ 3.3%
Inventory of Homes for Sale	138	189	+ 37.0%	—	—	—
Months Supply of Inventory	3.0	4.5	+ 50.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	3	1	- 66.7%	3	1	- 66.7%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	118	—	—	118	—	—
Median Sales Price*	\$155,000	—	—	\$155,000	—	—
Average Sales Price*	\$155,000	—	—	\$155,000	—	—
Percent of List Price Received*	98.1%	—	—	98.1%	—	—
Inventory of Homes for Sale	20	19	- 5.0%	—	—	—
Months Supply of Inventory	6.0	5.4	- 10.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

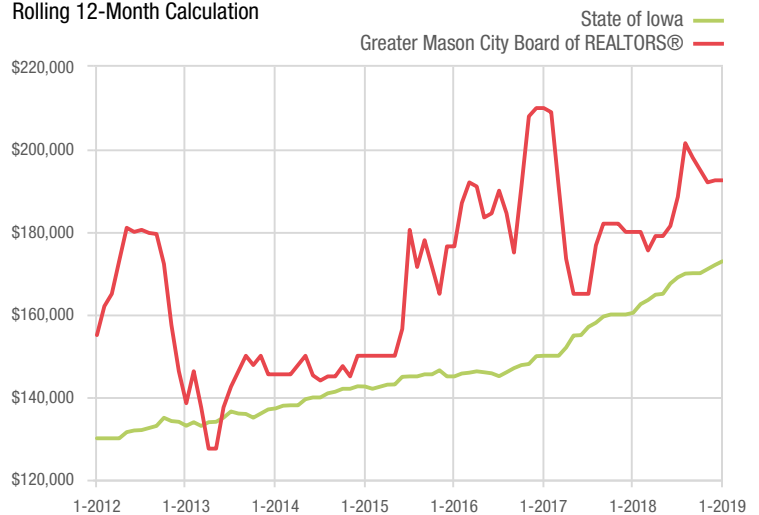
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.