Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.

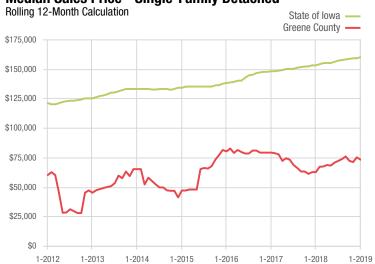


Greene County

Single-Family Detached		January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change		
New Listings	5	4	- 20.0%	5	4	- 20.0%		
Pending Sales	1	4	+ 300.0%	1	4	+ 300.0%		
Closed Sales	2	3	+ 50.0%	2	3	+ 50.0%		
Days on Market Until Sale	24	80	+ 233.3%	24	80	+ 233.3%		
Median Sales Price*	\$55,500	\$65,000	+ 17.1%	\$55,500	\$65,000	+ 17.1%		
Average Sales Price*	\$55,500	\$59,000	+ 6.3%	\$55,500	\$59,000	+ 6.3%		
Percent of List Price Received*	95.8%	98.7%	+ 3.0%	95.8%	98.7%	+ 3.0%		
Inventory of Homes for Sale	20	28	+ 40.0%					
Months Supply of Inventory	3.8	5.4	+ 42.1%					

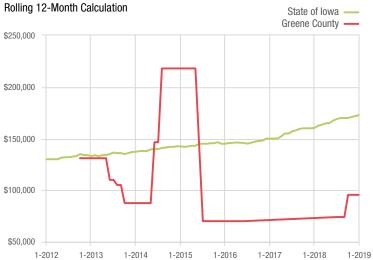
Townhouse-Condo	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale			—				
Median Sales Price*			—				
Average Sales Price*			—				
Percent of List Price Received*			_				
Inventory of Homes for Sale	0	0	0.0%				
Months Supply of Inventory		—	_		_		

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.