

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Guthrie County

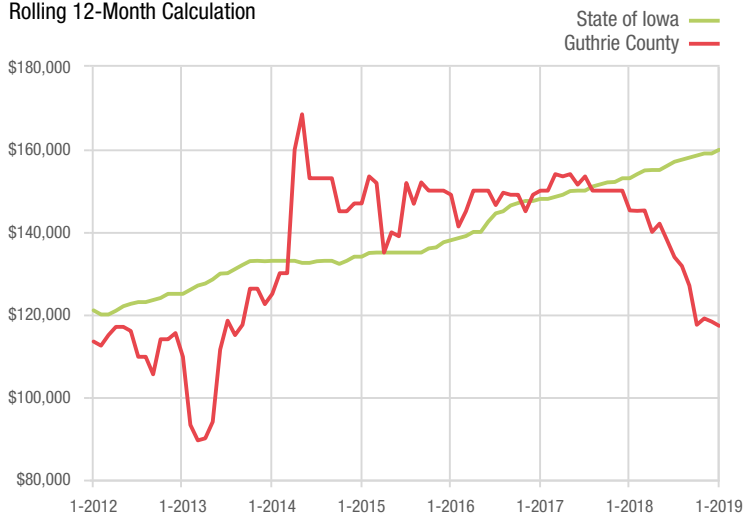
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	8	9	+ 12.5%	8	9	+ 12.5%
Pending Sales	8	10	+ 25.0%	8	10	+ 25.0%
Closed Sales	10	6	- 40.0%	10	6	- 40.0%
Days on Market Until Sale	143	89	- 37.8%	143	89	- 37.8%
Median Sales Price*	\$121,950	\$70,250	- 42.4%	\$121,950	\$70,250	- 42.4%
Average Sales Price*	\$155,030	\$94,833	- 38.8%	\$155,030	\$94,833	- 38.8%
Percent of List Price Received*	90.6%	87.4%	- 3.5%	90.6%	87.4%	- 3.5%
Inventory of Homes for Sale	60	61	+ 1.7%	—	—	—
Months Supply of Inventory	5.3	4.4	- 17.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	0	1	—	0	1	—
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	4	3	- 25.0%	—	—	—
Months Supply of Inventory	2.8	2.0	- 28.6%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

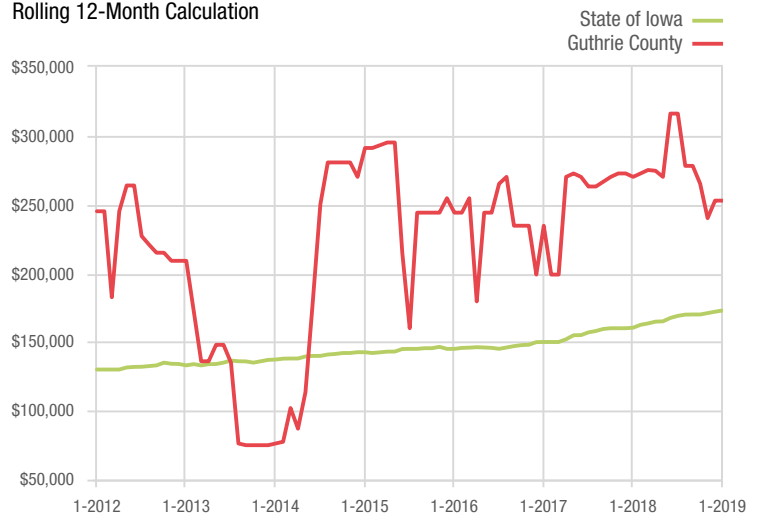
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.