

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Hancock County

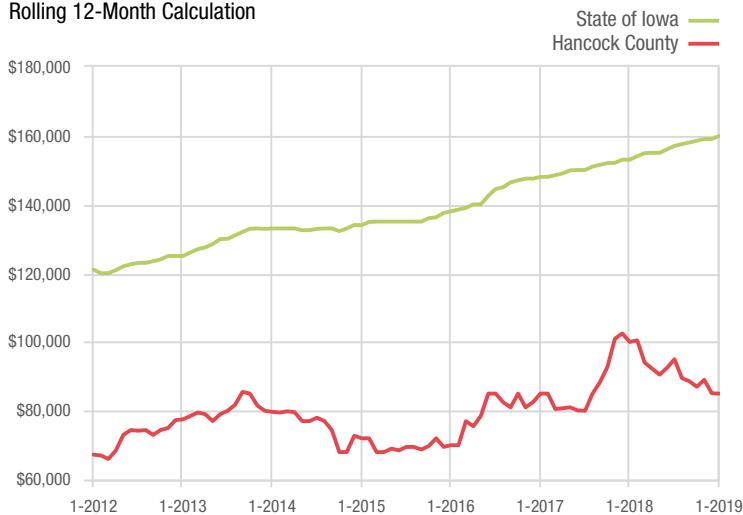
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	14	12	- 14.3%	14	12	- 14.3%
Pending Sales	12	4	- 66.7%	12	4	- 66.7%
Closed Sales	9	8	- 11.1%	9	8	- 11.1%
Days on Market Until Sale	134	155	+ 15.7%	134	155	+ 15.7%
Median Sales Price*	\$71,000	\$52,500	- 26.1%	\$71,000	\$52,500	- 26.1%
Average Sales Price*	\$89,010	\$59,863	- 32.7%	\$89,010	\$59,863	- 32.7%
Percent of List Price Received*	98.8%	86.5%	- 12.4%	98.8%	86.5%	- 12.4%
Inventory of Homes for Sale	105	73	- 30.5%	—	—	—
Months Supply of Inventory	7.6	5.1	- 32.9%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	4	+ 100.0%	—	—	—
Months Supply of Inventory	1.6	3.3	+ 106.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

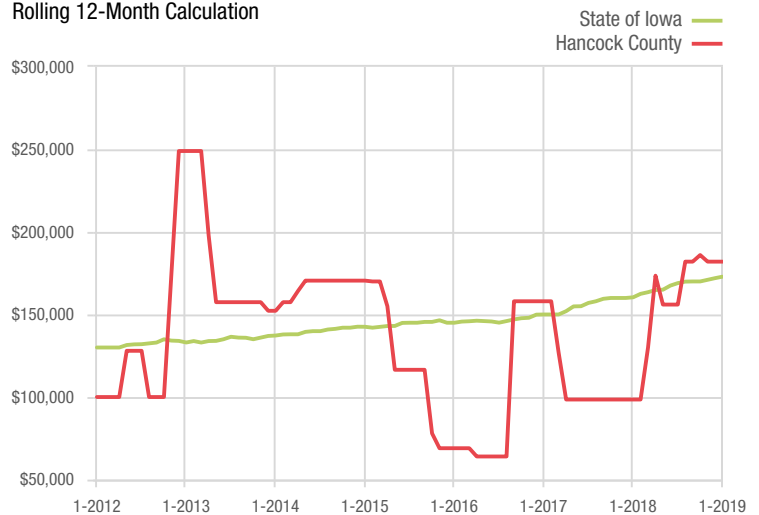
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.