

# Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Hardin County

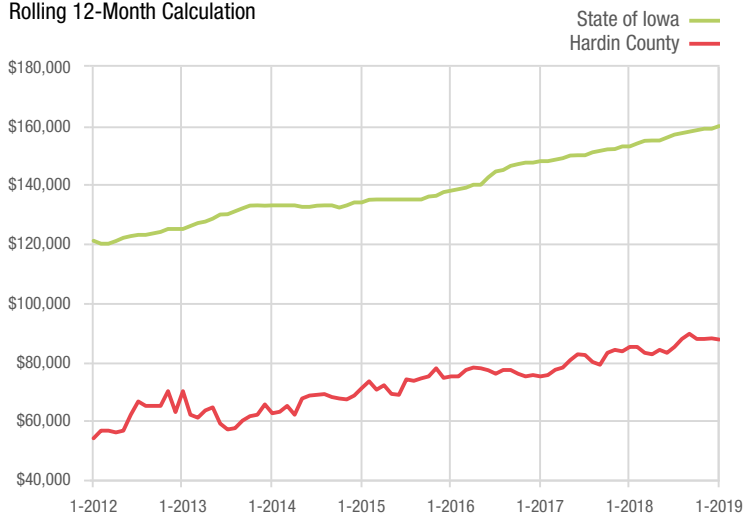
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	20	16	- 20.0%	20	16	- 20.0%
Pending Sales	16	10	- 37.5%	16	10	- 37.5%
Closed Sales	9	6	- 33.3%	9	6	- 33.3%
Days on Market Until Sale	160	74	- 53.8%	160	74	- 53.8%
Median Sales Price*	\$51,000	<b>\$69,750</b>	+ 36.8%	\$51,000	<b>\$69,750</b>	+ 36.8%
Average Sales Price*	\$110,556	<b>\$77,233</b>	- 30.1%	\$110,556	<b>\$77,233</b>	- 30.1%
Percent of List Price Received*	92.9%	<b>90.6%</b>	- 2.5%	92.9%	<b>90.6%</b>	- 2.5%
Inventory of Homes for Sale	72	<b>89</b>	+ 23.6%	—	—	—
Months Supply of Inventory	4.7	<b>5.7</b>	+ 21.3%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	5	<b>5</b>	0.0%	—	—	—
Months Supply of Inventory	—	<b>4.0</b>	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

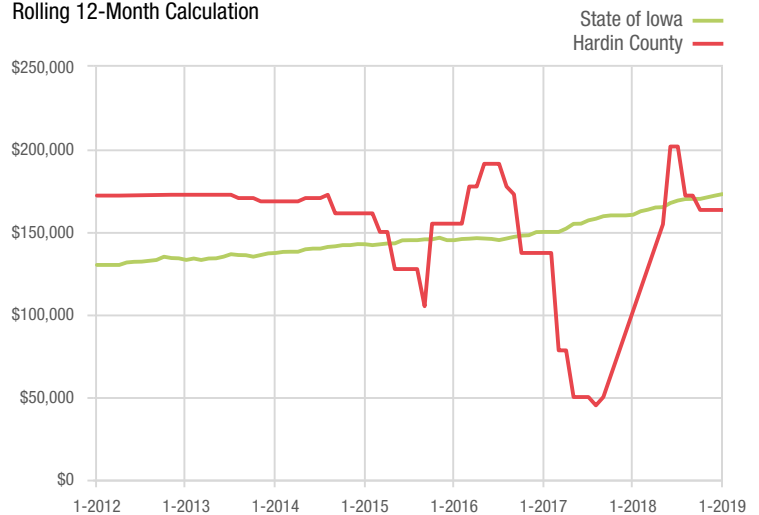
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.