Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.

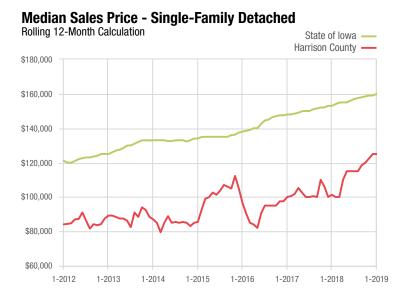


Harrison County

Single-Family Detached	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	14	12	- 14.3%	14	12	- 14.3%	
Pending Sales	6	2	- 66.7%	6	2	- 66.7%	
Closed Sales	3	5	+ 66.7%	3	5	+ 66.7%	
Days on Market Until Sale	23	109	+ 373.9%	23	109	+ 373.9%	
Median Sales Price*	\$129,000	\$166,000	+ 28.7%	\$129,000	\$166,000	+ 28.7%	
Average Sales Price*	\$119,667	\$246,600	+ 106.1%	\$119,667	\$246,600	+ 106.1%	
Percent of List Price Received*	99.0%	97.9%	- 1.1%	99.0%	97.9%	- 1.1%	
Inventory of Homes for Sale	48	50	+ 4.2%		_		
Months Supply of Inventory	4.0	4.8	+ 20.0%				

Townhouse-Condo		January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change		
New Listings	0	0	0.0%	0	0	0.0%		
Pending Sales	1	0	- 100.0%	1	0	- 100.0%		
Closed Sales	1	0	- 100.0%	1	0	- 100.0%		
Days on Market Until Sale	0		_	0		_		
Median Sales Price*	\$192,000		_	\$192,000				
Average Sales Price*	\$192,000		_	\$192,000	_	_		
Percent of List Price Received*	100.0%		_	100.0%				
Inventory of Homes for Sale	11	0	- 100.0%		_			
Months Supply of Inventory	8.3	_	_	_	_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Townhouse-Condo Rolling 12-Month Calculation State of Iowa -Harrison County -\$300,000 \$250,000 \$200,000 \$150,000 \$100,000 \$50,000

1-2015

1-2016

1-2017

1-2018

1-2019

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

1-2012

1-2013

1-2014