

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Henry County

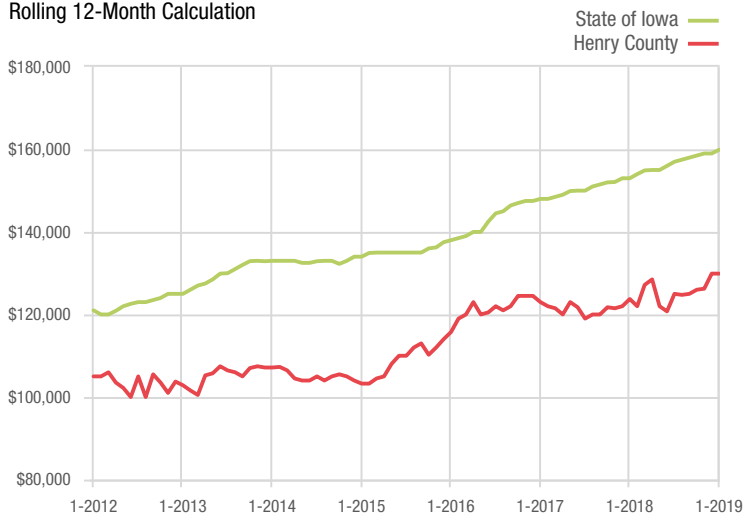
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	47	30	- 36.2%	47	30	- 36.2%
Pending Sales	34	29	- 14.7%	34	29	- 14.7%
Closed Sales	25	21	- 16.0%	25	21	- 16.0%
Days on Market Until Sale	46	135	+ 193.5%	46	135	+ 193.5%
Median Sales Price*	\$120,000	\$109,000	- 9.2%	\$120,000	\$109,000	- 9.2%
Average Sales Price*	\$151,192	\$129,910	- 14.1%	\$151,192	\$129,910	- 14.1%
Percent of List Price Received*	94.7%	92.5%	- 2.3%	94.7%	92.5%	- 2.3%
Inventory of Homes for Sale	166	145	- 12.7%	—	—	—
Months Supply of Inventory	3.9	3.1	- 20.5%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	1	1	0.0%	1	1	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	4	+ 100.0%	—	—	—
Months Supply of Inventory	1.0	4.0	+ 300.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

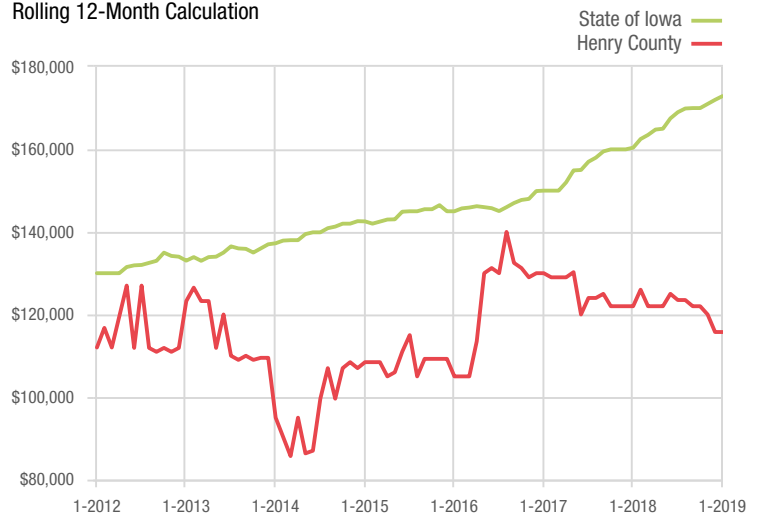
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.