Iowa Association of **REALTORS**®

Iowa City Area Association of REALTORS®
Includes Cedar, Johnson, Keokuk and Washington Counties

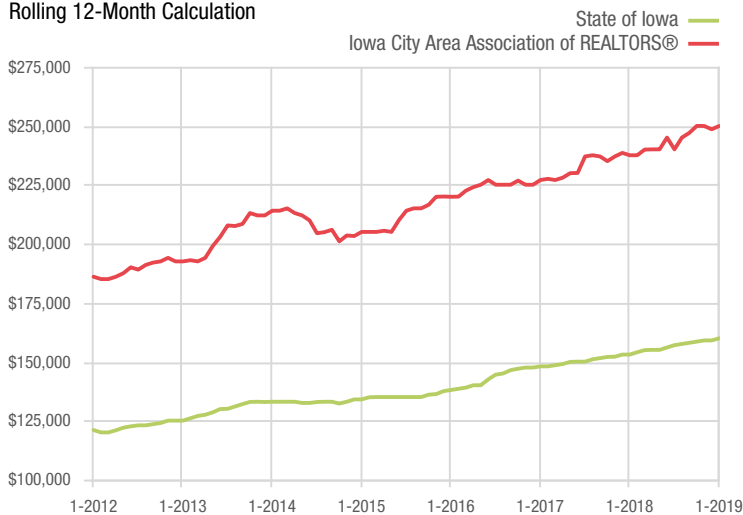## Single-Family Detached

Key Metrics	January 2018	January 2019	January % Change	Year to Date Thru 1-2018	Year to Date Thru 1-2019	Year to Date % Change
New Listings	284	291	+ 2.5%	284	291	+ 2.5%
Pending Sales	116	99	- 14.7%	116	99	- 14.7%
Closed Sales	91	75	- 17.6%	91	75	- 17.6%
Days on Market Until Sale	73	78	+ 6.8%	73	78	+ 6.8%
Median Sales Price*	$195,000	$231,000	+ 18.5%	$195,000	$231,000	+ 18.5%
Average Sales Price*	$220,302	$256,804	+ 16.6%	$220,302	$256,804	+ 16.6%
Percent of List Price Received*	96.6%	97.0%	+ 0.4%	96.6%	97.0%	+ 0.4%
Inventory of Homes for Sale	528	620	+ 17.4%	—	—	—
Months Supply of Inventory	3.0	3.7	+ 23.3%	—	—	—

Townhouse-Condo

Key Metrics	January 2018	January 2019	January % Change	Year to Date Thru 1-2018	Year to Date Thru 1-2019	Year to Date % Change
New Listings	213	219	+ 2.8%	213	219	+ 2.8%
Pending Sales	48	34	- 29.2%	48	34	- 29.2%
Closed Sales	37	26	- 29.7%	37	26	- 29.7%
Days on Market Until Sale	46	79	+ 71.7%	46	79	+ 71.7%
Median Sales Price*	$167,500	$203,000	+ 21.2%	$167,500	$203,000	+ 21.2%
Average Sales Price*	$177,539	$203,831	+ 14.8%	$177,539	$203,831	+ 14.8%
Percent of List Price Received*	99.1%	98.9%	- 0.2%	99.1%	98.9%	- 0.2%
Inventory of Homes for Sale	315	353	+ 12.1%	—	—	—
Months Supply of Inventory	3.8	4.3	+ 13.2%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.
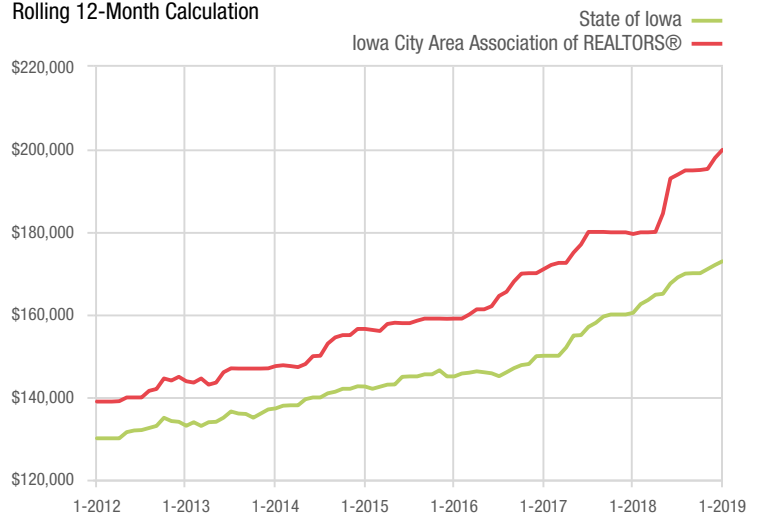
Median Sales Price - Single-Family Detached
Rolling 12-Month Calculation

State of Iowa —
Iowa City Area Association of REALTORS® —

Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation

State of Iowa —
Iowa City Area Association of REALTORS® —

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.