## **Local Market Update – January 2019** This is a research tool provided by Iowa Association of REALTORS®.

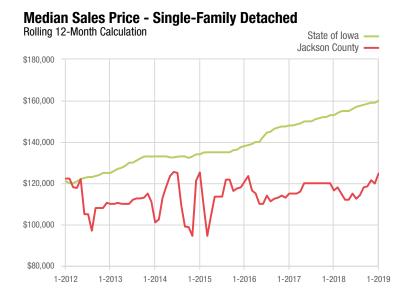


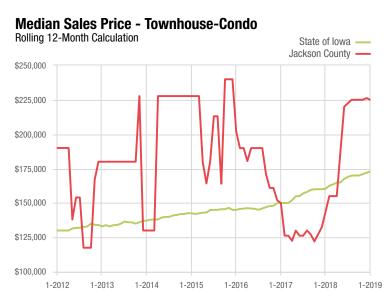
## **Jackson County**

| Single-Family Detached          |           | January   |          |             | Year to Date |          |  |  |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics                     | 2018      | 2019      | % Change | Thru 1-2018 | Thru 1-2019  | % Change |  |  |
| New Listings                    | 20        | 12        | - 40.0%  | 20          | 12           | - 40.0%  |  |  |
| Pending Sales                   | 10        | 8         | - 20.0%  | 10          | 8            | - 20.0%  |  |  |
| Closed Sales                    | 11        | 5         | - 54.5%  | 11          | 5            | - 54.5%  |  |  |
| Days on Market Until Sale       | 65        | 67        | + 3.1%   | 65          | 67           | + 3.1%   |  |  |
| Median Sales Price*             | \$105,000 | \$110,000 | + 4.8%   | \$105,000   | \$110,000    | + 4.8%   |  |  |
| Average Sales Price*            | \$114,036 | \$177,250 | + 55.4%  | \$114,036   | \$177,250    | + 55.4%  |  |  |
| Percent of List Price Received* | 95.5%     | 94.0%     | - 1.6%   | 95.5%       | 94.0%        | - 1.6%   |  |  |
| Inventory of Homes for Sale     | 56        | 44        | - 21.4%  |             | _            | _        |  |  |
| Months Supply of Inventory      | 4.2       | 3.2       | - 23.8%  |             |              |          |  |  |

| Townhouse-Condo                 |           | January |          |             | Year to Date |          |  |  |
|---------------------------------|-----------|---------|----------|-------------|--------------|----------|--|--|
| Key Metrics                     | 2018      | 2019    | % Change | Thru 1-2018 | Thru 1-2019  | % Change |  |  |
| New Listings                    | 0         | 0       | 0.0%     | 0           | 0            | 0.0%     |  |  |
| Pending Sales                   | 0         | 1       | _        | 0           | 1            |          |  |  |
| Closed Sales                    | 1         | 0       | - 100.0% | 1           | 0            | - 100.0% |  |  |
| Days on Market Until Sale       | 214       | _       | _        | 214         | _            |          |  |  |
| Median Sales Price*             | \$229,000 |         | _        | \$229,000   |              |          |  |  |
| Average Sales Price*            | \$229,000 | _       | _        | \$229,000   |              | _        |  |  |
| Percent of List Price Received* | 100.0%    |         | _        | 100.0%      |              |          |  |  |
| Inventory of Homes for Sale     | 3         | 0       | - 100.0% |             | _            | _        |  |  |
| Months Supply of Inventory      | 2.1       |         | _        |             |              | _        |  |  |

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.