Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.

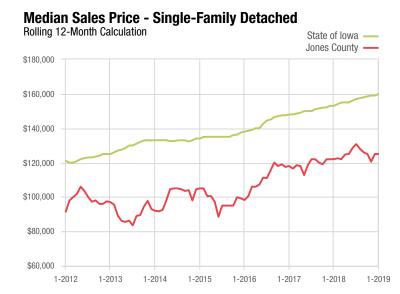


Jones County

Single-Family Detached		January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change		
New Listings	12	13	+ 8.3%	12	13	+ 8.3%		
Pending Sales	8	12	+ 50.0%	8	12	+ 50.0%		
Closed Sales	9	17	+ 88.9%	9	17	+ 88.9%		
Days on Market Until Sale	25	83	+ 232.0%	25	83	+ 232.0%		
Median Sales Price*	\$115,000	\$133,000	+ 15.7%	\$115,000	\$133,000	+ 15.7%		
Average Sales Price*	\$137,750	\$136,171	- 1.1%	\$137,750	\$136,171	- 1.1%		
Percent of List Price Received*	94.3%	93.1%	- 1.3%	94.3%	93.1%	- 1.3%		
Inventory of Homes for Sale	51	43	- 15.7%		_	_		
Months Supply of Inventory	3.0	2.8	- 6.7%					

Townhouse-Condo		January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change		
New Listings	1	1	0.0%	1	1	0.0%		
Pending Sales	1	0	- 100.0%	1	0	- 100.0%		
Closed Sales	1	0	- 100.0%	1	0	- 100.0%		
Days on Market Until Sale	150	_	_	150				
Median Sales Price*	\$22,750		_	\$22,750				
Average Sales Price*	\$22,750	_	_	\$22,750	_	_		
Percent of List Price Received*	82.7%		_	82.7%				
Inventory of Homes for Sale	3	3	0.0%		_			
Months Supply of Inventory	2.4	2.1	- 12.5%		_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.