

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Kossuth County

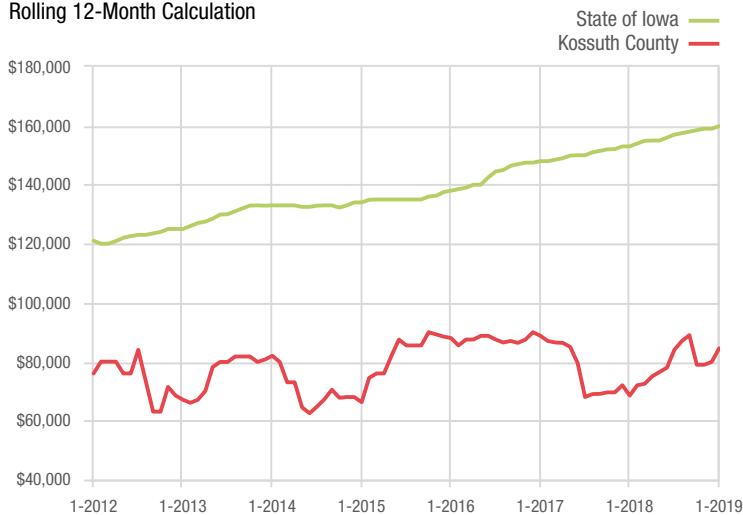
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	13	10	- 23.1%	13	10	- 23.1%
Pending Sales	7	3	- 57.1%	7	3	- 57.1%
Closed Sales	3	0	- 100.0%	3	0	- 100.0%
Days on Market Until Sale	67	—	—	67	—	—
Median Sales Price*	\$27,600	—	—	\$27,600	—	—
Average Sales Price*	\$27,700	—	—	\$27,700	—	—
Percent of List Price Received*	88.3%	—	—	88.3%	—	—
Inventory of Homes for Sale	55	57	+ 3.6%	—	—	—
Months Supply of Inventory	11.0	9.6	- 12.7%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	5	3	- 40.0%	5	3	- 40.0%
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	53	—	—	53	—	—
Median Sales Price*	\$186,500	—	—	\$186,500	—	—
Average Sales Price*	\$186,500	—	—	\$186,500	—	—
Percent of List Price Received*	89.2%	—	—	89.2%	—	—
Inventory of Homes for Sale	21	25	+ 19.0%	—	—	—
Months Supply of Inventory	15.0	9.3	- 38.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

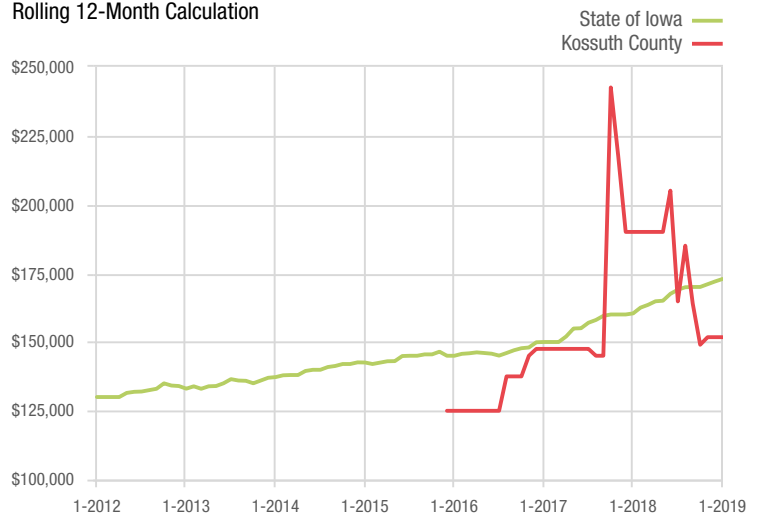
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.