

# Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Louisa County

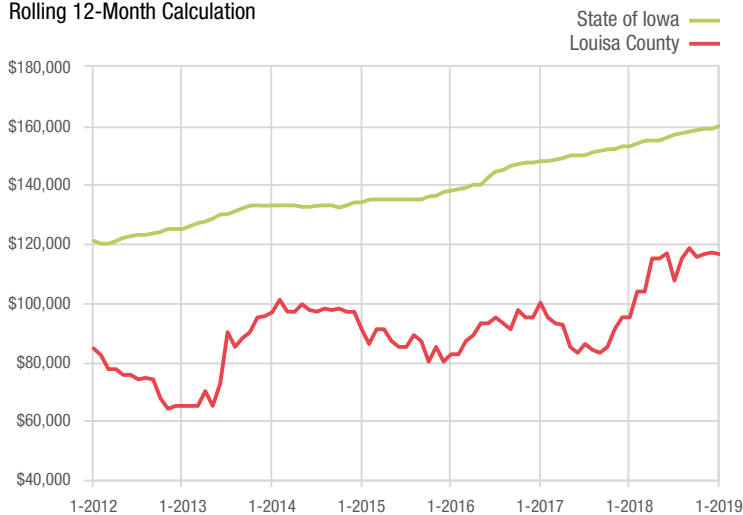
| Single-Family Detached          | January  |          |          | Year to Date |             |          |
|---------------------------------|----------|----------|----------|--------------|-------------|----------|
|                                 | 2018     | 2019     | % Change | Thru 1-2018  | Thru 1-2019 | % Change |
| New Listings                    | 6        | 12       | + 100.0% | 6            | 12          | + 100.0% |
| Pending Sales                   | 2        | 5        | + 150.0% | 2            | 5           | + 150.0% |
| Closed Sales                    | 3        | 1        | - 66.7%  | 3            | 1           | - 66.7%  |
| Days on Market Until Sale       | 47       | 110      | + 134.0% | 47           | 110         | + 134.0% |
| Median Sales Price*             | \$97,700 | \$76,000 | - 22.2%  | \$97,700     | \$76,000    | - 22.2%  |
| Average Sales Price*            | \$97,700 | \$76,000 | - 22.2%  | \$97,700     | \$76,000    | - 22.2%  |
| Percent of List Price Received* | 93.4%    | 97.4%    | + 4.3%   | 93.4%        | 97.4%       | + 4.3%   |
| Inventory of Homes for Sale     | 33       | 33       | 0.0%     | —            | —           | —        |
| Months Supply of Inventory      | 5.7      | 6.0      | + 5.3%   | —            | —           | —        |

| Townhouse-Condo                 | January |      |          | Year to Date |             |          |
|---------------------------------|---------|------|----------|--------------|-------------|----------|
|                                 | 2018    | 2019 | % Change | Thru 1-2018  | Thru 1-2019 | % Change |
| New Listings                    | 0       | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Pending Sales                   | 0       | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Closed Sales                    | 0       | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Days on Market Until Sale       | —       | —    | —        | —            | —           | —        |
| Median Sales Price*             | —       | —    | —        | —            | —           | —        |
| Average Sales Price*            | —       | —    | —        | —            | —           | —        |
| Percent of List Price Received* | —       | —    | —        | —            | —           | —        |
| Inventory of Homes for Sale     | 0       | 0    | 0.0%     | —            | —           | —        |
| Months Supply of Inventory      | —       | —    | —        | —            | —           | —        |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

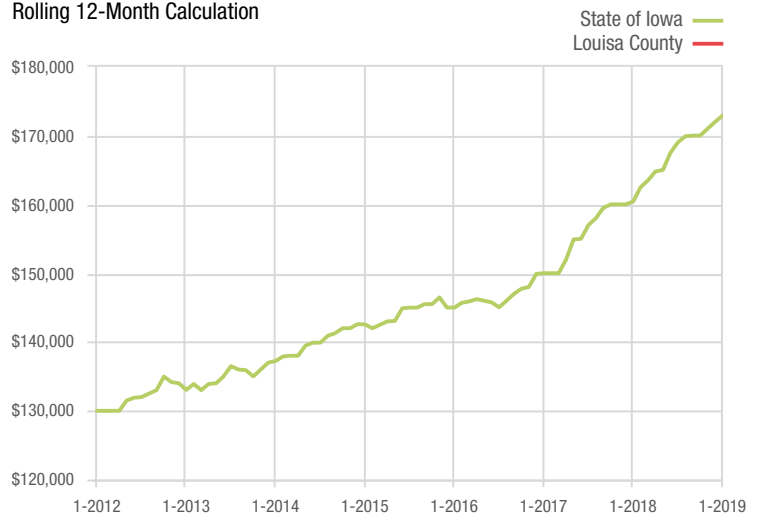
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.