Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.

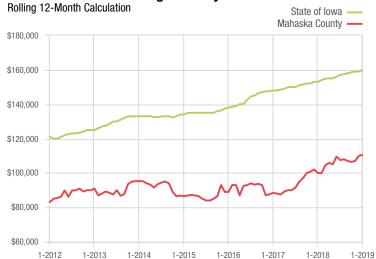
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Mahaska County

Single-Family Detached		January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change		
New Listings	21	10	- 52.4%	21	10	- 52.4%		
Pending Sales	14	12	- 14.3%	14	12	- 14.3%		
Closed Sales	14	9	- 35.7%	14	9	- 35.7%		
Days on Market Until Sale	69	80	+ 15.9%	69	80	+ 15.9%		
Median Sales Price*	\$91,000	\$89,000	- 2.2%	\$91,000	\$89,000	- 2.2%		
Average Sales Price*	\$123,807	\$123,611	- 0.2%	\$123,807	\$123,611	- 0.2%		
Percent of List Price Received*	97.0%	94.1%	- 3.0%	97.0%	94.1%	- 3.0%		
Inventory of Homes for Sale	57	59	+ 3.5%					
Months Supply of Inventory	3.0	2.9	- 3.3%		_			

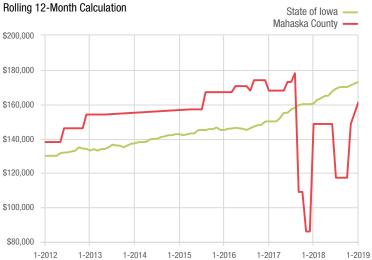
Townhouse-Condo	January			Year to Date		
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Days on Market Until Sale	152		—	152		
Median Sales Price*	\$148,500		—	\$148,500		
Average Sales Price*	\$148,500		—	\$148,500		
Percent of List Price Received*	95.2%		_	95.2%		
Inventory of Homes for Sale	1	0	- 100.0%			
Months Supply of Inventory	1.0		_			

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.