

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Marion County

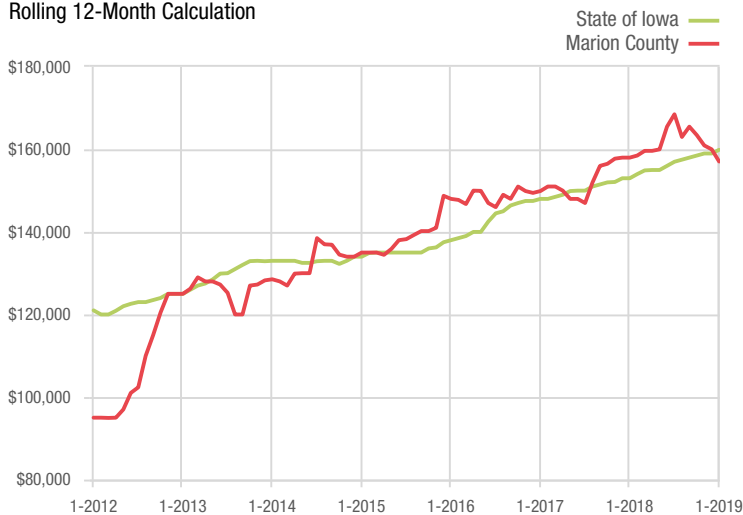
| Single-Family Detached | January | | | Year to Date | | |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
| | 2018 | 2019 | % Change | Thru 1-2018 | Thru 1-2019 | % Change |
| New Listings | 20 | 32 | + 60.0% | 20 | 32 | + 60.0% |
| Pending Sales | 20 | 20 | 0.0% | 20 | 20 | 0.0% |
| Closed Sales | 19 | 10 | - 47.4% | 19 | 10 | - 47.4% |
| Days on Market Until Sale | 95 | 53 | - 44.2% | 95 | 53 | - 44.2% |
| Median Sales Price* | \$157,000 | \$123,000 | - 21.7% | \$157,000 | \$123,000 | - 21.7% |
| Average Sales Price* | \$170,795 | \$167,500 | - 1.9% | \$170,795 | \$167,500 | - 1.9% |
| Percent of List Price Received* | 96.3% | 96.9% | + 0.6% | 96.3% | 96.9% | + 0.6% |
| Inventory of Homes for Sale | 70 | 116 | + 65.7% | — | — | — |
| Months Supply of Inventory | 2.0 | 3.8 | + 90.0% | — | — | — |

| Townhouse-Condo | January | | | Year to Date | | |
|---------------------------------|----------|------------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 1-2018 | Thru 1-2019 | % Change |
| New Listings | 1 | 1 | 0.0% | 1 | 1 | 0.0% |
| Pending Sales | 1 | 0 | - 100.0% | 1 | 0 | - 100.0% |
| Closed Sales | 1 | 0 | - 100.0% | 1 | 0 | - 100.0% |
| Days on Market Until Sale | 68 | — | — | 68 | — | — |
| Median Sales Price* | \$98,000 | — | — | \$98,000 | — | — |
| Average Sales Price* | \$98,000 | — | — | \$98,000 | — | — |
| Percent of List Price Received* | 102.1% | — | — | 102.1% | — | — |
| Inventory of Homes for Sale | 3 | 8 | + 166.7% | — | — | — |
| Months Supply of Inventory | 1.8 | 4.8 | + 166.7% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

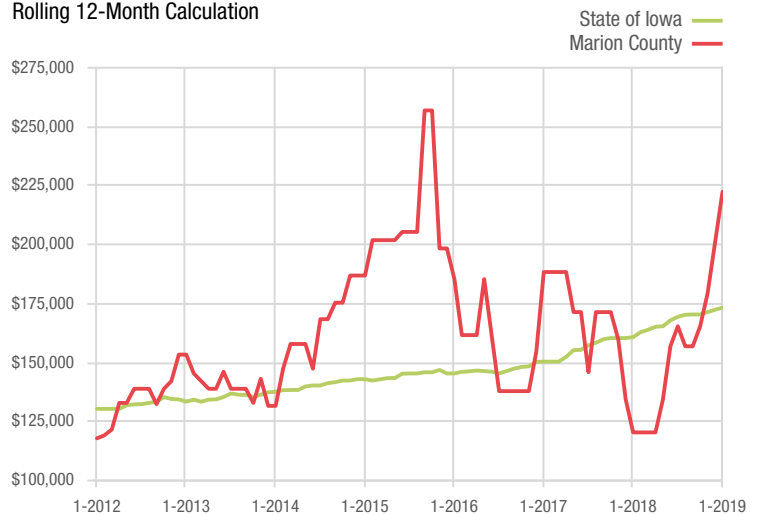
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.