

# Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Marshall County

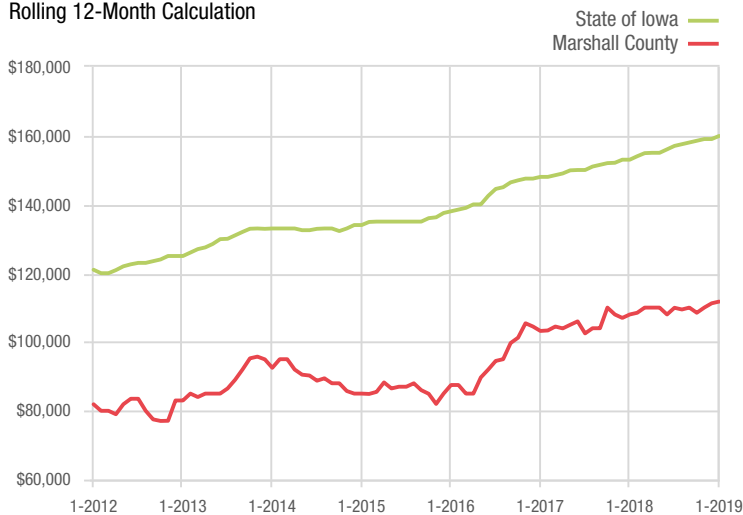
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
<b>Key Metrics</b>						
New Listings	26	<b>29</b>	+ 11.5%	26	<b>29</b>	+ 11.5%
Pending Sales	35	<b>29</b>	- 17.1%	35	<b>29</b>	- 17.1%
Closed Sales	19	<b>27</b>	+ 42.1%	19	<b>27</b>	+ 42.1%
Days on Market Until Sale	38	<b>69</b>	+ 81.6%	38	<b>69</b>	+ 81.6%
Median Sales Price*	\$105,000	<b>\$113,000</b>	+ 7.6%	\$105,000	<b>\$113,000</b>	+ 7.6%
Average Sales Price*	\$107,436	<b>\$126,636</b>	+ 17.9%	\$107,436	<b>\$126,636</b>	+ 17.9%
Percent of List Price Received*	94.9%	<b>95.1%</b>	+ 0.2%	94.9%	<b>95.1%</b>	+ 0.2%
Inventory of Homes for Sale	74	<b>91</b>	+ 23.0%	—	—	—
Months Supply of Inventory	1.8	<b>2.5</b>	+ 38.9%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
<b>Key Metrics</b>						
New Listings	1	<b>0</b>	- 100.0%	1	<b>0</b>	- 100.0%
Pending Sales	3	<b>2</b>	- 33.3%	3	<b>2</b>	- 33.3%
Closed Sales	0	<b>0</b>	0.0%	0	<b>0</b>	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	6	<b>4</b>	- 33.3%	—	—	—
Months Supply of Inventory	1.9	<b>1.6</b>	- 15.8%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

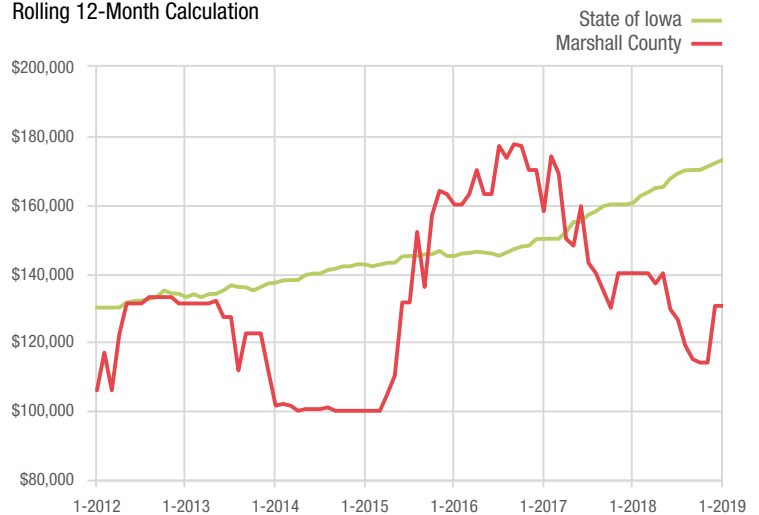
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.