

# Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Mills County

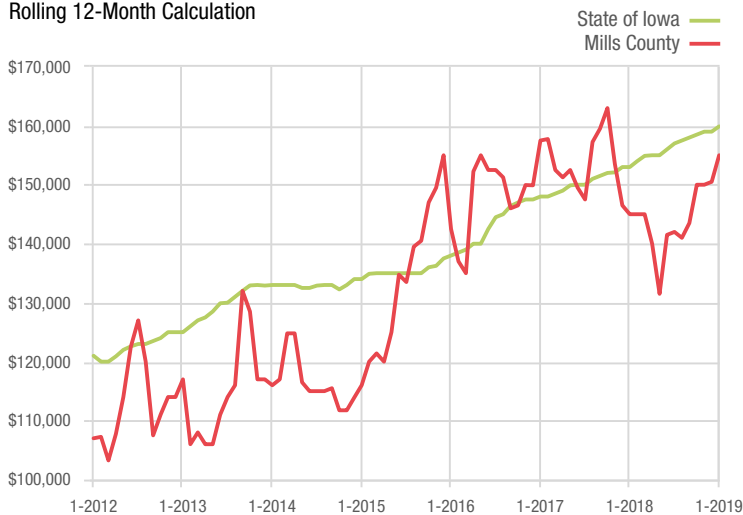
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	12	7	- 41.7%	12	7	- 41.7%
Pending Sales	3	4	+ 33.3%	3	4	+ 33.3%
Closed Sales	2	5	+ 150.0%	2	5	+ 150.0%
Days on Market Until Sale	87	47	- 46.0%	87	47	- 46.0%
Median Sales Price*	\$231,800	<b>\$189,000</b>	- 18.5%	\$231,800	<b>\$189,000</b>	- 18.5%
Average Sales Price*	\$231,800	<b>\$226,600</b>	- 2.2%	\$231,800	<b>\$226,600</b>	- 2.2%
Percent of List Price Received*	98.1%	<b>95.5%</b>	- 2.7%	98.1%	<b>95.5%</b>	- 2.7%
Inventory of Homes for Sale	15	17	+ 13.3%	—	—	—
Months Supply of Inventory	1.8	1.9	+ 5.6%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	2.0	—	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

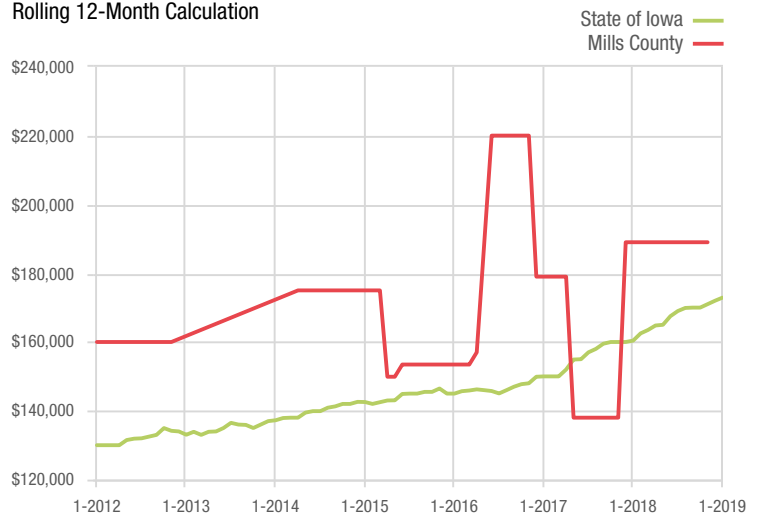
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.