

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Northeast Iowa Regional Board of REALTORS®

Includes Allamakee, Black Hawk, Bremer, Buchanan, Butler, Chickasaw, Clayton, Delaware, Fayette, Floyd, Howard, Mitchell and Winneshiek Counties

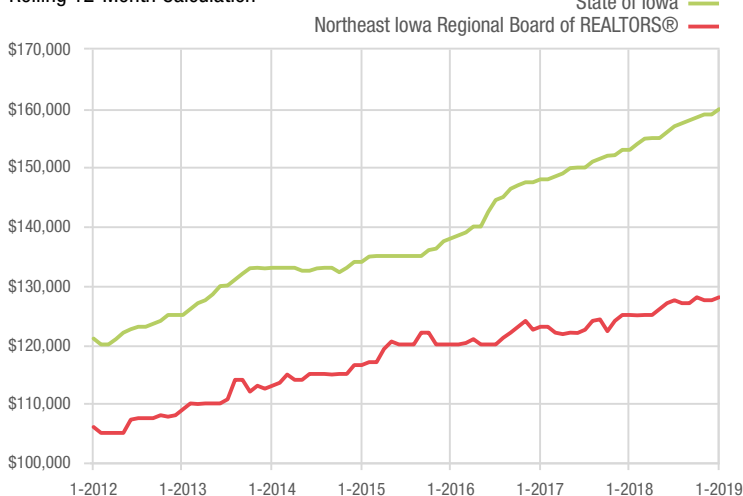
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	304	274	- 9.9%	304	274	- 9.9%
Pending Sales	213	195	- 8.5%	213	195	- 8.5%
Closed Sales	168	143	- 14.9%	168	143	- 14.9%
Days on Market Until Sale	102	70	- 31.4%	102	70	- 31.4%
Median Sales Price*	\$116,000	\$127,500	+ 9.9%	\$116,000	\$127,500	+ 9.9%
Average Sales Price*	\$129,560	\$161,571	+ 24.7%	\$129,560	\$161,571	+ 24.7%
Percent of List Price Received*	93.3%	95.8%	+ 2.7%	93.3%	95.8%	+ 2.7%
Inventory of Homes for Sale	1,134	1,054	- 7.1%	—	—	—
Months Supply of Inventory	3.9	3.7	- 5.1%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	16	25	+ 56.3%	16	25	+ 56.3%
Pending Sales	10	13	+ 30.0%	10	13	+ 30.0%
Closed Sales	11	9	- 18.2%	11	9	- 18.2%
Days on Market Until Sale	85	81	- 4.7%	85	81	- 4.7%
Median Sales Price*	\$163,900	\$140,000	- 14.6%	\$163,900	\$140,000	- 14.6%
Average Sales Price*	\$178,768	\$168,808	- 5.6%	\$178,768	\$168,808	- 5.6%
Percent of List Price Received*	96.4%	95.9%	- 0.5%	96.4%	95.9%	- 0.5%
Inventory of Homes for Sale	87	61	- 29.9%	—	—	—
Months Supply of Inventory	4.3	3.6	- 16.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

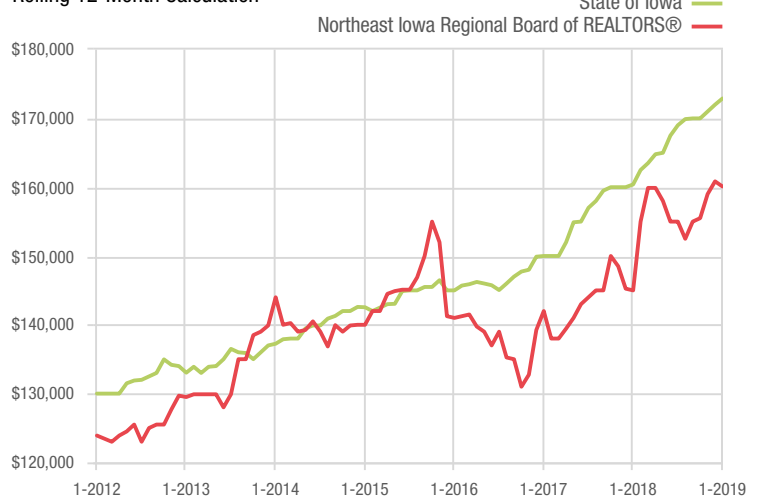
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

Current as of February 15, 2019. All data from the multiple listing services in the state of Iowa. | Report © 2019 ShowingTime.