Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.

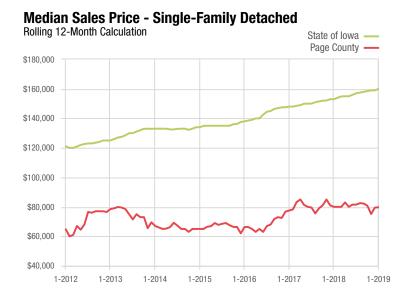


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Single-Family Detached		January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change		
New Listings	5	16	+ 220.0%	5	16	+ 220.0%		
Pending Sales	8	8	0.0%	8	8	0.0%		
Closed Sales	7	5	- 28.6%	7	5	- 28.6%		
Days on Market Until Sale	132	90	- 31.8%	132	90	- 31.8%		
Median Sales Price*	\$44,000	\$39,000	- 11.4%	\$44,000	\$39,000	- 11.4%		
Average Sales Price*	\$84,286	\$66,620	- 21.0%	\$84,286	\$66,620	- 21.0%		
Percent of List Price Received*	88.6%	94.4%	+ 6.5%	88.6%	94.4%	+ 6.5%		
Inventory of Homes for Sale	49	70	+ 42.9%		_	_		
Months Supply of Inventory	4.9	5.9	+ 20.4%		_			

Townhouse-Condo		January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change		
New Listings	0	0	0.0%	0	0	0.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	0	0.0%		
Days on Market Until Sale		_	_		_	_		
Median Sales Price*			_					
Average Sales Price*	_	_	_		_	_		
Percent of List Price Received*			_					
Inventory of Homes for Sale	4	0	- 100.0%		_	_		
Months Supply of Inventory	4.0		_	_	_			

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.