Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.

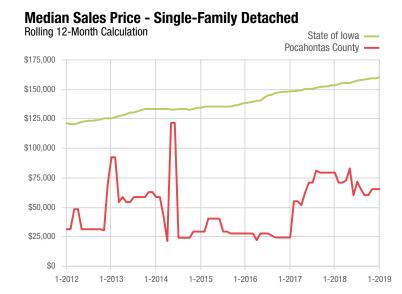


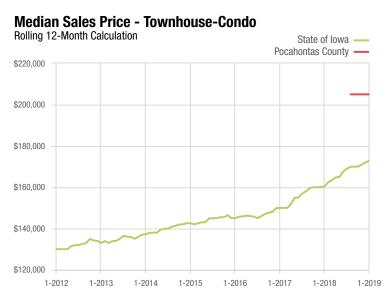
Pocahontas County

Single-Family Detached	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	0	2	_	0	2		
Pending Sales	0	1	_	0	1	_	
Closed Sales	0	2	_	0	2		
Days on Market Until Sale		94	_		94	_	
Median Sales Price*		\$52,500	_		\$52,500		
Average Sales Price*		\$52,500	_		\$52,500	_	
Percent of List Price Received*		86.8%	_		86.8%		
Inventory of Homes for Sale	9	18	+ 100.0%		_	_	
Months Supply of Inventory	3.9	7.4	+ 89.7%			<u></u>	

Townhouse-Condo		January			Year to Date		
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	1	0	- 100.0%	1	0	- 100.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_		_		_	_	
Median Sales Price*			_			_	
Average Sales Price*	_		_		_	_	
Percent of List Price Received*			_			_	
Inventory of Homes for Sale	1	0	- 100.0%		_	_	
Months Supply of Inventory			_			_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.