

# Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Pottawattamie County

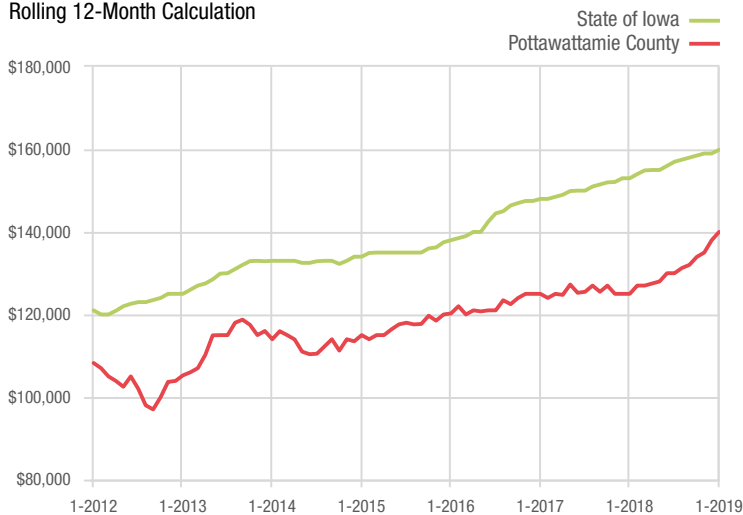
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	67	89	+ 32.8%	67	89	+ 32.8%
Pending Sales	62	52	- 16.1%	62	52	- 16.1%
Closed Sales	55	63	+ 14.5%	55	63	+ 14.5%
Days on Market Until Sale	63	55	- 12.7%	63	55	- 12.7%
Median Sales Price*	\$120,000	<b>\$156,500</b>	+ 30.4%	\$120,000	<b>\$156,500</b>	+ 30.4%
Average Sales Price*	\$137,382	<b>\$196,314</b>	+ 42.9%	\$137,382	<b>\$196,314</b>	+ 42.9%
Percent of List Price Received*	96.5%	<b>96.9%</b>	+ 0.4%	96.5%	<b>96.9%</b>	+ 0.4%
Inventory of Homes for Sale	129	<b>182</b>	+ 41.1%	—	—	—
Months Supply of Inventory	1.3	<b>1.9</b>	+ 46.2%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	3	4	+ 33.3%	3	4	+ 33.3%
Pending Sales	3	1	- 66.7%	3	1	- 66.7%
Closed Sales	4	1	- 75.0%	4	1	- 75.0%
Days on Market Until Sale	87	0	- 100.0%	87	0	- 100.0%
Median Sales Price*	\$120,000	<b>\$285,000</b>	+ 137.5%	\$120,000	<b>\$285,000</b>	+ 137.5%
Average Sales Price*	\$156,500	<b>\$285,000</b>	+ 82.1%	\$156,500	<b>\$285,000</b>	+ 82.1%
Percent of List Price Received*	96.9%	<b>100.0%</b>	+ 3.2%	96.9%	<b>100.0%</b>	+ 3.2%
Inventory of Homes for Sale	7	7	0.0%	—	—	—
Months Supply of Inventory	2.0	<b>1.8</b>	- 10.0%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

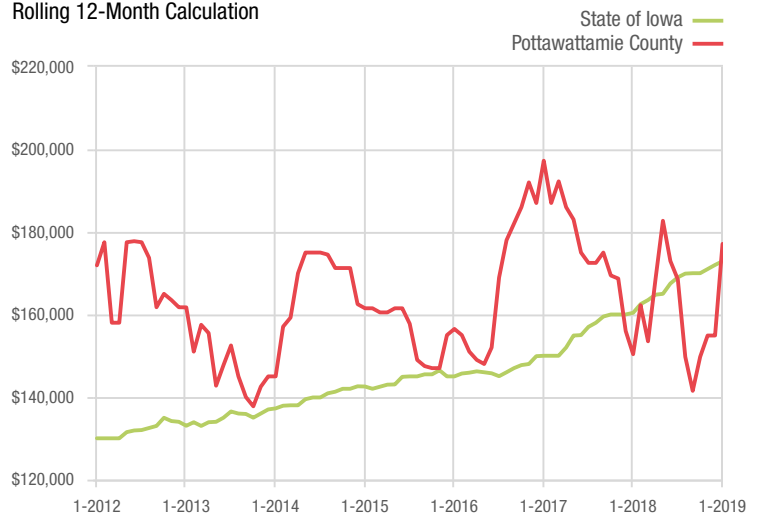
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.