

# Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Quad City Area REALTOR® Association

Includes Clinton and Scott Counties

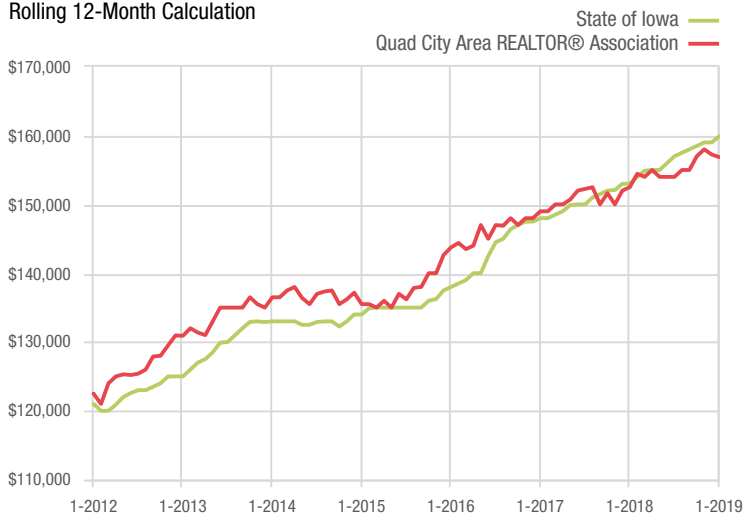
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
<b>Key Metrics</b>						
New Listings	252	<b>239</b>	- 5.2%	252	<b>239</b>	- 5.2%
Pending Sales	195	<b>179</b>	- 8.2%	195	<b>179</b>	- 8.2%
Closed Sales	143	<b>130</b>	- 9.1%	143	<b>130</b>	- 9.1%
Days on Market Until Sale	46	<b>67</b>	+ 45.7%	46	<b>67</b>	+ 45.7%
Median Sales Price*	\$165,000	<b>\$154,875</b>	- 6.1%	\$165,000	<b>\$154,875</b>	- 6.1%
Average Sales Price*	\$186,943	<b>\$206,039</b>	+ 10.2%	\$186,943	<b>\$206,039</b>	+ 10.2%
Percent of List Price Received*	97.6%	<b>96.5%</b>	- 1.1%	97.6%	<b>96.5%</b>	- 1.1%
Inventory of Homes for Sale	673	<b>632</b>	- 6.1%	—	—	—
Months Supply of Inventory	2.8	<b>2.8</b>	0.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
<b>Key Metrics</b>						
New Listings	25	<b>28</b>	+ 12.0%	25	<b>28</b>	+ 12.0%
Pending Sales	10	<b>13</b>	+ 30.0%	10	<b>13</b>	+ 30.0%
Closed Sales	9	<b>11</b>	+ 22.2%	9	<b>11</b>	+ 22.2%
Days on Market Until Sale	34	<b>67</b>	+ 97.1%	34	<b>67</b>	+ 97.1%
Median Sales Price*	\$165,000	<b>\$263,750</b>	+ 59.8%	\$165,000	<b>\$263,750</b>	+ 59.8%
Average Sales Price*	\$177,611	<b>\$231,842</b>	+ 30.5%	\$177,611	<b>\$231,842</b>	+ 30.5%
Percent of List Price Received*	97.4%	<b>99.7%</b>	+ 2.4%	97.4%	<b>99.7%</b>	+ 2.4%
Inventory of Homes for Sale	53	<b>59</b>	+ 11.3%	—	—	—
Months Supply of Inventory	2.6	<b>2.8</b>	+ 7.7%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

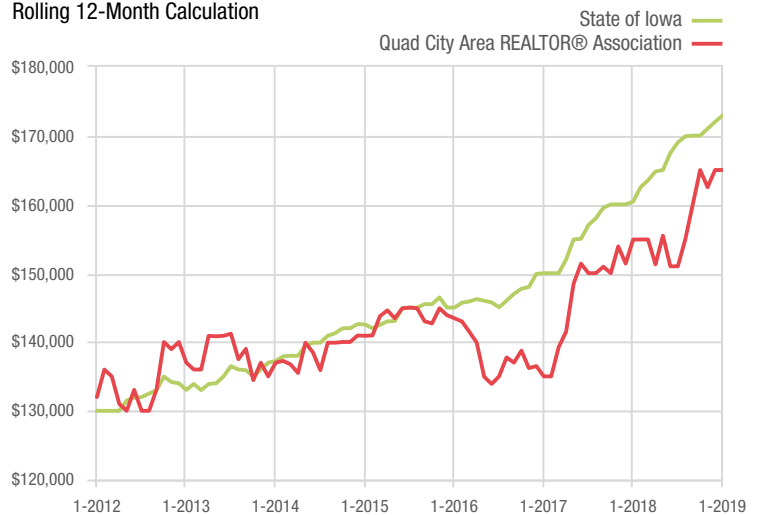
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.