

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Washington County

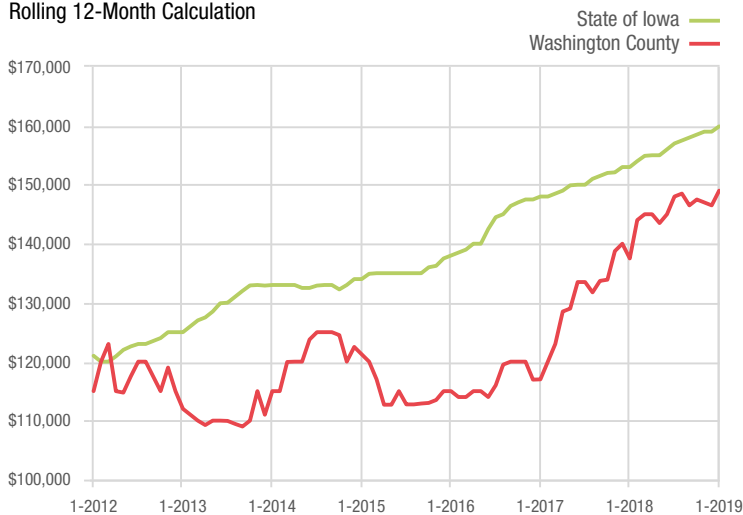
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	22	29	+ 31.8%	22	29	+ 31.8%
Pending Sales	11	11	0.0%	11	11	0.0%
Closed Sales	9	12	+ 33.3%	9	12	+ 33.3%
Days on Market Until Sale	82	41	- 50.0%	82	41	- 50.0%
Median Sales Price*	\$97,000	\$175,000	+ 80.4%	\$97,000	\$175,000	+ 80.4%
Average Sales Price*	\$95,944	\$175,417	+ 82.8%	\$95,944	\$175,417	+ 82.8%
Percent of List Price Received*	93.6%	96.8%	+ 3.4%	93.6%	96.8%	+ 3.4%
Inventory of Homes for Sale	50	81	+ 62.0%	—	—	—
Months Supply of Inventory	2.3	3.8	+ 65.2%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	0	4	—	0	4	—
Pending Sales	0	1	—	0	1	—
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	11	9	- 18.2%	—	—	—
Months Supply of Inventory	5.0	4.2	- 16.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

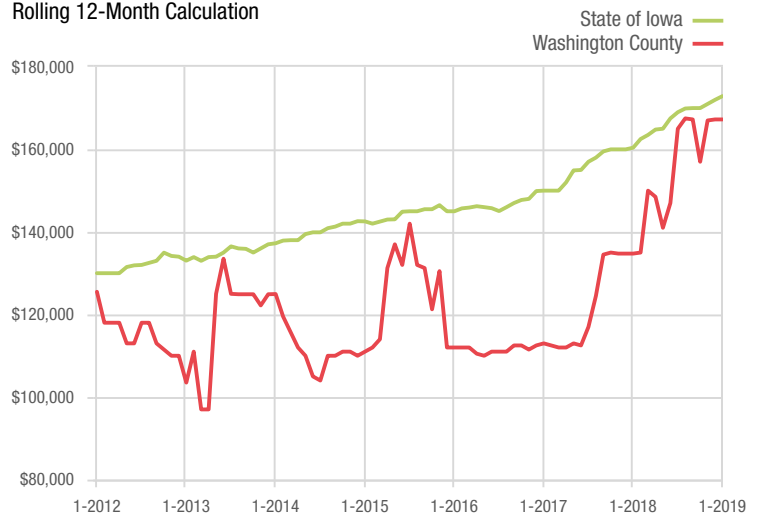
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.