

Local Market Update – January 2019

This is a research tool provided by Iowa Association of REALTORS®.



Webster County

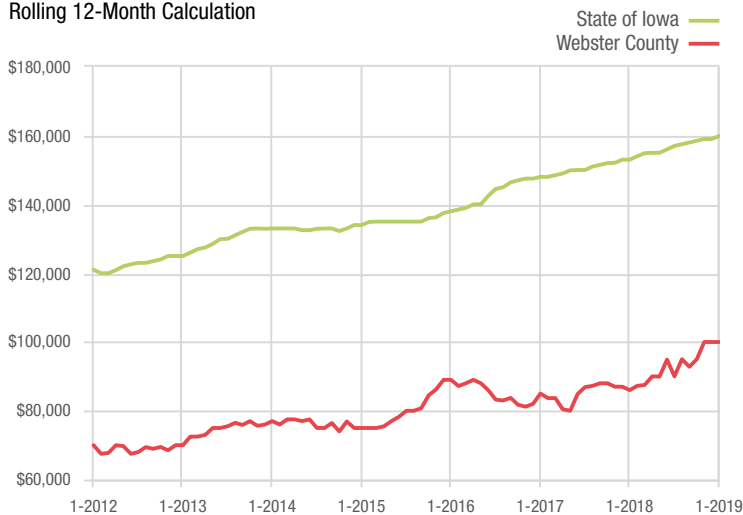
Single-Family Detached	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	32	30	- 6.3%	32	30	- 6.3%
Pending Sales	24	21	- 12.5%	24	21	- 12.5%
Closed Sales	18	19	+ 5.6%	18	19	+ 5.6%
Days on Market Until Sale	92	78	- 15.2%	92	78	- 15.2%
Median Sales Price*	\$102,559	\$93,000	- 9.3%	\$102,559	\$93,000	- 9.3%
Average Sales Price*	\$120,170	\$113,084	- 5.9%	\$120,170	\$113,084	- 5.9%
Percent of List Price Received*	94.0%	92.8%	- 1.3%	94.0%	92.8%	- 1.3%
Inventory of Homes for Sale	137	143	+ 4.4%	—	—	—
Months Supply of Inventory	3.8	3.8	0.0%	—	—	—

Townhouse-Condo	January			Year to Date		
	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change
New Listings	1	0	- 100.0%	1	0	- 100.0%
Pending Sales	1	1	0.0%	1	1	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	6	10	+ 66.7%	—	—	—
Months Supply of Inventory	4.0	6.7	+ 67.5%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

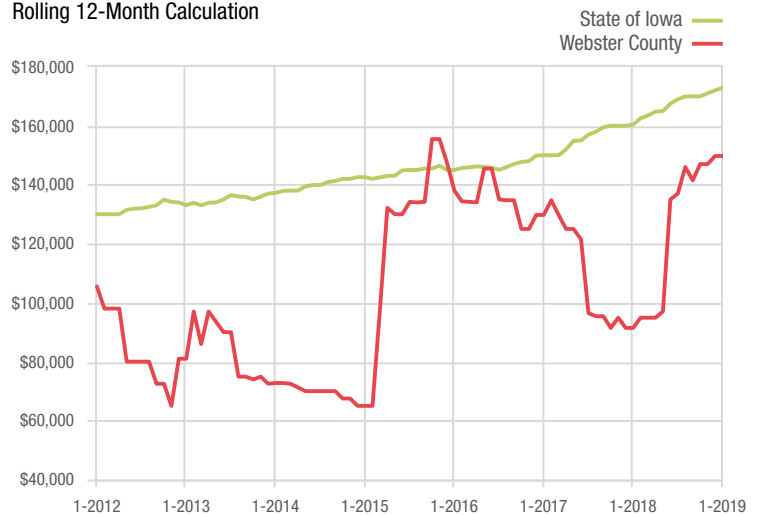
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.