Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.

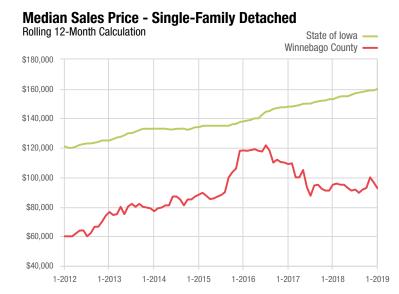


Winnebago County

Single-Family Detached		January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change		
New Listings	12	8	- 33.3%	12	8	- 33.3%		
Pending Sales	5	4	- 20.0%	5	4	- 20.0%		
Closed Sales	8	3	- 62.5%	8	3	- 62.5%		
Days on Market Until Sale	127	156	+ 22.8%	127	156	+ 22.8%		
Median Sales Price*	\$110,000	\$135,000	+ 22.7%	\$110,000	\$135,000	+ 22.7%		
Average Sales Price*	\$103,600	\$111,833	+ 7.9%	\$103,600	\$111,833	+ 7.9%		
Percent of List Price Received*	93.4%	95.1%	+ 1.8%	93.4%	95.1%	+ 1.8%		
Inventory of Homes for Sale	40	57	+ 42.5%		_	_		
Months Supply of Inventory	5.7	9.1	+ 59.6%					

Townhouse-Condo	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	1	_	0	1		
Days on Market Until Sale	_	98	_		98	_	
Median Sales Price*		\$81,000	_		\$81,000		
Average Sales Price*	_	\$81,000	_		\$81,000	_	
Percent of List Price Received*		93.2%	_		93.2%		
Inventory of Homes for Sale	1	2	+ 100.0%		_		
Months Supply of Inventory	1.0	2.0	+ 100.0%	_	_		

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.