Local Market Update – January 2019 This is a research tool provided by Iowa Association of REALTORS®.



Winneshiek County

Single-Family Detached	January			Year to Date			
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	11	11	0.0%	11	11	0.0%	
Pending Sales	14	11	- 21.4%	14	11	- 21.4%	
Closed Sales	10	8	- 20.0%	10	8	- 20.0%	
Days on Market Until Sale	121	113	- 6.6%	121	113	- 6.6%	
Median Sales Price*	\$136,000	\$179,500	+ 32.0%	\$136,000	\$179,500	+ 32.0%	
Average Sales Price*	\$146,325	\$223,875	+ 53.0%	\$146,325	\$223,875	+ 53.0%	
Percent of List Price Received*	92.6%	95.9%	+ 3.6%	92.6%	95.9%	+ 3.6%	
Inventory of Homes for Sale	44	40	- 9.1%			_	
Months Supply of Inventory	3.1	3.6	+ 16.1%				

Townhouse-Condo		January			Year to Date		
Key Metrics	2018	2019	% Change	Thru 1-2018	Thru 1-2019	% Change	
New Listings	0	2	_	0	2		
Pending Sales	1	1	0.0%	1	1	0.0%	
Closed Sales	0	1	_	0	1		
Days on Market Until Sale	_	209	_		209		
Median Sales Price*	_	\$302,300	_		\$302,300		
Average Sales Price*	_	\$302,300	_		\$302,300	_	
Percent of List Price Received*	_	91.9%	_		91.9%		
Inventory of Homes for Sale	3	4	+ 33.3%		_		
Months Supply of Inventory	2.0	1.7	- 15.0%		_	_	

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Winneshiek County -\$180,000 \$170,000 \$160,000 \$150,000 \$140,000 \$130,000 \$120,000 \$110,000 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019

Median Sales Price - Townhouse-Condo Rolling 12-Month Calculation State of lowa -Winneshiek County \$300,000 \$250,000 \$200,000 \$150,000 \$100,000

1-2015

1-2016

1-2017

1-2018

1-2019

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.

1-2012

1-2013

1-2014