

Local Market Update – February 2019

This is a research tool provided by Iowa Association of REALTORS®.



Calhoun County

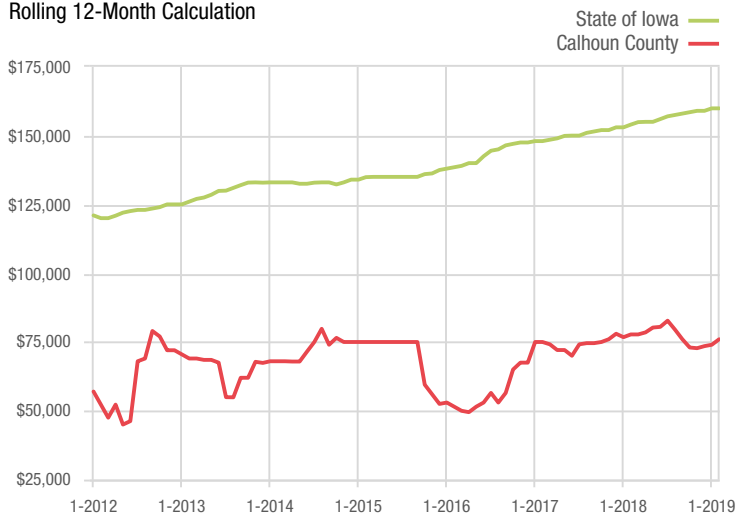
Single-Family Detached	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	4	4	0.0%	9	11	+ 22.2%
Pending Sales	6	1	- 83.3%	8	8	0.0%
Closed Sales	2	4	+ 100.0%	7	10	+ 42.9%
Days on Market Until Sale	61	77	+ 26.2%	91	113	+ 24.2%
Median Sales Price*	\$75,250	\$98,500	+ 30.9%	\$64,000	\$88,500	+ 38.3%
Average Sales Price*	\$75,250	\$128,000	+ 70.1%	\$109,707	\$95,800	- 12.7%
Percent of List Price Received*	88.7%	95.3%	+ 7.4%	92.2%	92.8%	+ 0.7%
Inventory of Homes for Sale	44	29	- 34.1%	—	—	—
Months Supply of Inventory	7.3	3.7	- 49.3%	—	—	—

Townhouse-Condo	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

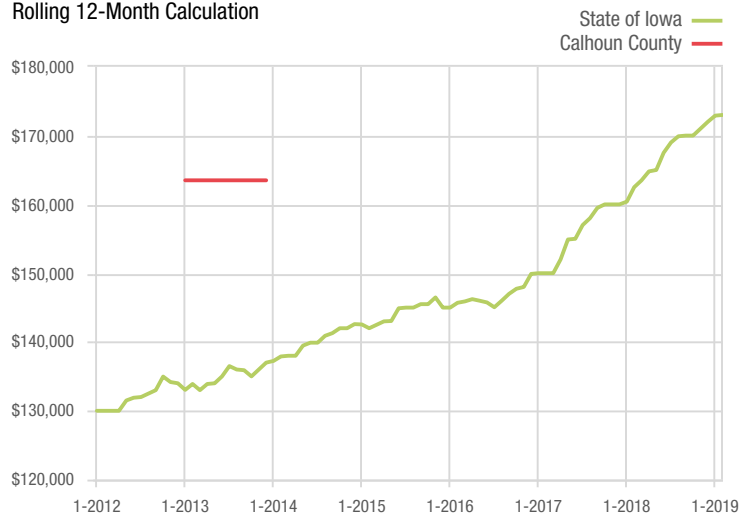
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.