Local Market Update – February 2019 This is a research tool provided by Iowa Association of REALTORS®.

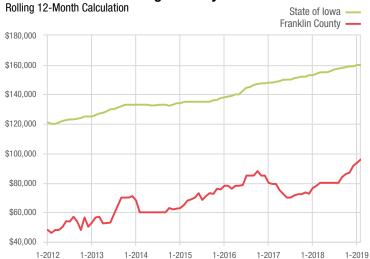


Franklin County

Single-Family Detached	February			Year to Date			
Key Metrics	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change	
New Listings	6	2	- 66.7%	11	9	- 18.2%	
Pending Sales	6	3	- 50.0%	9	5	- 44.4%	
Closed Sales	3	1	- 66.7%	11	5	- 54.5%	
Days on Market Until Sale	59	123	+ 108.5%	75	186	+ 148.0%	
Median Sales Price*	\$84,000	\$63,000	- 25.0%	\$84,000	\$108,000	+ 28.6%	
Average Sales Price*	\$74,833	\$63,000	- 15.8%	\$97,455	\$91,400	- 6.2%	
Percent of List Price Received*	97.5%	97.1%	- 0.4%	92.4%	91.7%	- 0.8%	
Inventory of Homes for Sale	44	40	- 9.1%				
Months Supply of Inventory	6.3	5.9	- 6.3%				

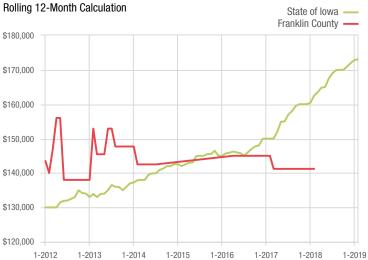
Townhouse-Condo	February			Year to Date			
Key Metrics	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale			—				
Median Sales Price*			—				
Average Sales Price*			—				
Percent of List Price Received*			_				
Inventory of Homes for Sale	0	2	—				
Months Supply of Inventory			_				

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.