

Local Market Update – February 2019

This is a research tool provided by Iowa Association of REALTORS®.



Hancock County

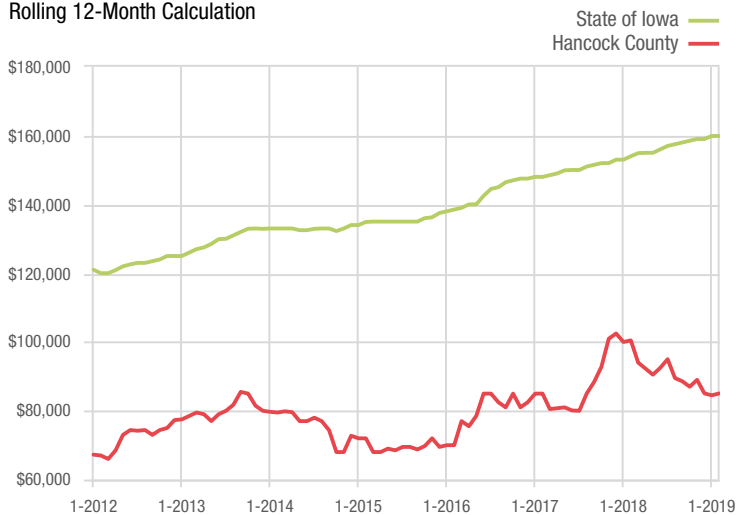
Single-Family Detached	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	17	17	0.0%	31	29	- 6.5%
Pending Sales	9	5	- 44.4%	21	10	- 52.4%
Closed Sales	8	4	- 50.0%	17	12	- 29.4%
Days on Market Until Sale	123	100	- 18.7%	129	136	+ 5.4%
Median Sales Price*	\$83,500	\$136,500	+ 63.5%	\$72,000	\$68,000	- 5.6%
Average Sales Price*	\$81,375	\$150,750	+ 85.3%	\$85,193	\$90,158	+ 5.8%
Percent of List Price Received*	87.7%	93.2%	+ 6.3%	93.2%	88.7%	- 4.8%
Inventory of Homes for Sale	107	79	- 26.2%	—	—	—
Months Supply of Inventory	7.5	5.6	- 25.3%	—	—	—

Townhouse-Condo	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	1	0	- 100.0%	1	0	- 100.0%
Closed Sales	2	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	81	—	—	81	—	—
Median Sales Price*	\$156,500	—	—	\$156,500	—	—
Average Sales Price*	\$156,500	—	—	\$156,500	—	—
Percent of List Price Received*	97.8%	—	—	97.8%	—	—
Inventory of Homes for Sale	1	4	+ 300.0%	—	—	—
Months Supply of Inventory	0.8	3.2	+ 300.0%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

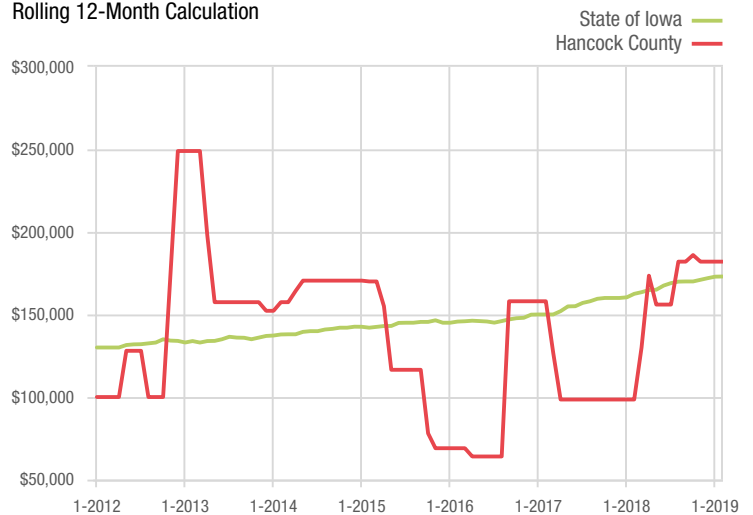
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.