

Local Market Update – February 2019

This is a research tool provided by Iowa Association of REALTORS®.



Hardin County

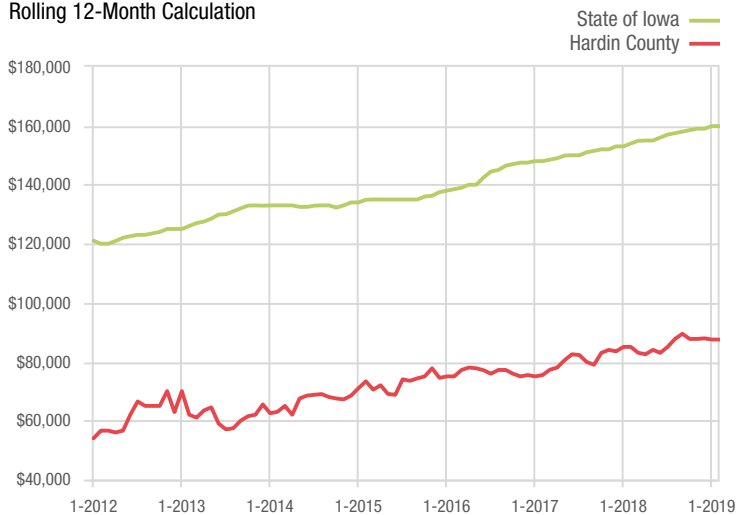
Single-Family Detached	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	11	15	+ 36.4%	31	30	- 3.2%
Pending Sales	12	11	- 8.3%	28	22	- 21.4%
Closed Sales	8	7	- 12.5%	17	13	- 23.5%
Days on Market Until Sale	107	74	- 30.8%	135	74	- 45.2%
Median Sales Price*	\$70,500	\$45,500	- 35.5%	\$69,000	\$68,000	- 1.4%
Average Sales Price*	\$90,000	\$68,986	- 23.3%	\$100,882	\$72,792	- 27.8%
Percent of List Price Received*	94.2%	87.4%	- 7.2%	93.5%	88.8%	- 5.0%
Inventory of Homes for Sale	65	88	+ 35.4%	—	—	—
Months Supply of Inventory	4.2	5.7	+ 35.7%	—	—	—

Townhouse-Condo	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	0	0	0.0%	1	0	- 100.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	5	5	0.0%	—	—	—
Months Supply of Inventory	—	4.0	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

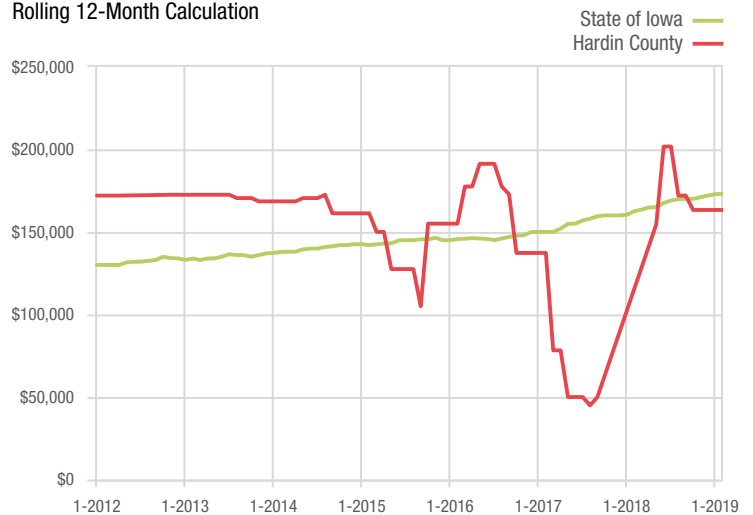
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.