Local Market Update – February 2019 This is a research tool provided by Iowa Association of REALTORS®.

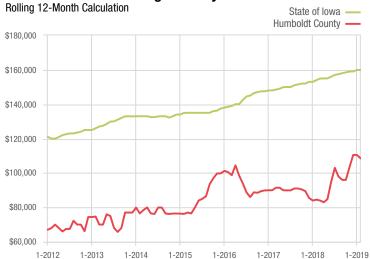


Humboldt County

Single-Family Detached	February			Year to Date			
Key Metrics	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change	
New Listings	9	4	- 55.6%	17	22	+ 29.4%	
Pending Sales	6	6	0.0%	18	14	- 22.2%	
Closed Sales	9	5	- 44.4%	14	6	- 57.1%	
Days on Market Until Sale	55	66	+ 20.0%	48	81	+ 68.8%	
Median Sales Price*	\$96,000	\$85,000	- 11.5%	\$103,000	\$78,000	- 24.3%	
Average Sales Price*	\$103,222	\$94,180	- 8.8%	\$116,036	\$88,900	- 23.4%	
Percent of List Price Received*	92.5%	96.1%	+ 3.9%	92.0%	94.9%	+ 3.2%	
Inventory of Homes for Sale	27	38	+ 40.7%			—	
Months Supply of Inventory	3.4	4.7	+ 38.2%				

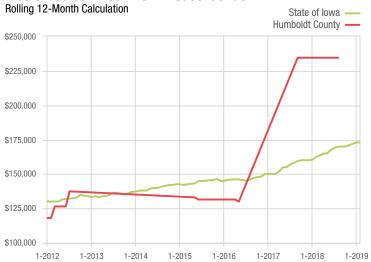
Townhouse-Condo	February			Year to Date			
Key Metrics	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale			_				
Median Sales Price*			_				
Average Sales Price*			_				
Percent of List Price Received*			_				
Inventory of Homes for Sale	2	1	- 50.0%				
Months Supply of Inventory	2.0		_				

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.