Local Market Update – February 2019 This is a research tool provided by Iowa Association of REALTORS®.

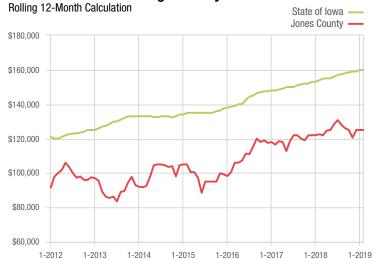


Jones County

Single-Family Detached		February			Year to Date			
Key Metrics	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change		
New Listings	14	11	- 21.4%	26	24	- 7.7%		
Pending Sales	13	12	- 7.7%	21	25	+ 19.0%		
Closed Sales	13	7	- 46.2%	22	24	+ 9.1%		
Days on Market Until Sale	127	78	- 38.6%	85	82	- 3.5%		
Median Sales Price*	\$132,500	\$104,500	- 21.1%	\$132,500	\$117,750	- 11.1%		
Average Sales Price*	\$148,542	\$122,286	- 17.7%	\$144,225	\$132,121	- 8.4%		
Percent of List Price Received*	99.4%	93.0%	- 6.4%	97.4%	93.1%	- 4.4%		
Inventory of Homes for Sale	49	40	- 18.4%					
Months Supply of Inventory	3.1	2.6	- 16.1%					

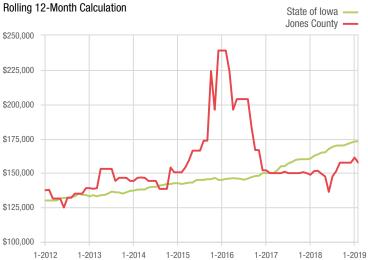
Townhouse-Condo	February			Year to Date		
Key Metrics	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	0	1	—	1	2	+ 100.0%
Pending Sales	0	0	0.0%	1	0	- 100.0%
Closed Sales	1	0	- 100.0%	2	0	- 100.0%
Days on Market Until Sale	1		—	76		
Median Sales Price*	\$210,000		—	\$116,375		
Average Sales Price*	\$210,000		—	\$116,375		
Percent of List Price Received*	100.0%		—	91.4%		
Inventory of Homes for Sale	3	3	0.0%			—
Months Supply of Inventory	2.6	2.1	- 19.2%			

* Does not account for seller concessions; % Change may be extreme due to small sample size.



Median Sales Price - Single-Family Detached

Median Sales Price - Townhouse-Condo



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.