

# Local Market Update – February 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Kossuth County

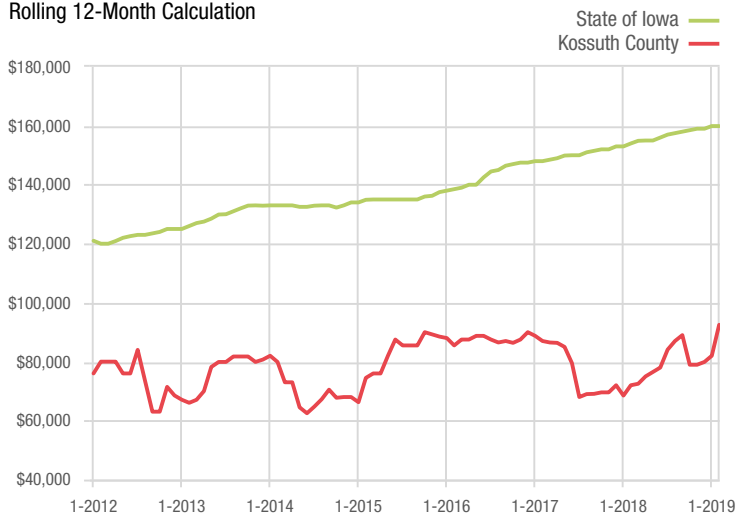
Single-Family Detached	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	6	11	+ 83.3%	19	21	+ 10.5%
Pending Sales	9	4	- 55.6%	16	8	- 50.0%
Closed Sales	5	3	- 40.0%	8	4	- 50.0%
Days on Market Until Sale	219	126	- 42.5%	162	98	- 39.5%
Median Sales Price*	\$60,000	\$195,000	+ 225.0%	\$42,540	\$155,000	+ 264.4%
Average Sales Price*	\$122,016	\$216,667	+ 77.6%	\$86,648	\$178,750	+ 106.3%
Percent of List Price Received*	92.7%	93.1%	+ 0.4%	91.1%	94.8%	+ 4.1%
Inventory of Homes for Sale	44	57	+ 29.5%	—	—	—
Months Supply of Inventory	8.1	10.2	+ 25.9%	—	—	—

Townhouse-Condo	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	7	4	- 42.9%	12	7	- 41.7%
Pending Sales	0	3	—	1	5	+ 400.0%
Closed Sales	0	2	—	2	3	+ 50.0%
Days on Market Until Sale	—	60	—	53	49	- 7.5%
Median Sales Price*	—	\$275,000	—	\$186,500	\$180,000	- 3.5%
Average Sales Price*	—	\$275,000	—	\$186,500	\$218,333	+ 17.1%
Percent of List Price Received*	—	92.4%	—	89.2%	93.6%	+ 4.9%
Inventory of Homes for Sale	23	22	- 4.3%	—	—	—
Months Supply of Inventory	16.4	7.6	- 53.7%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

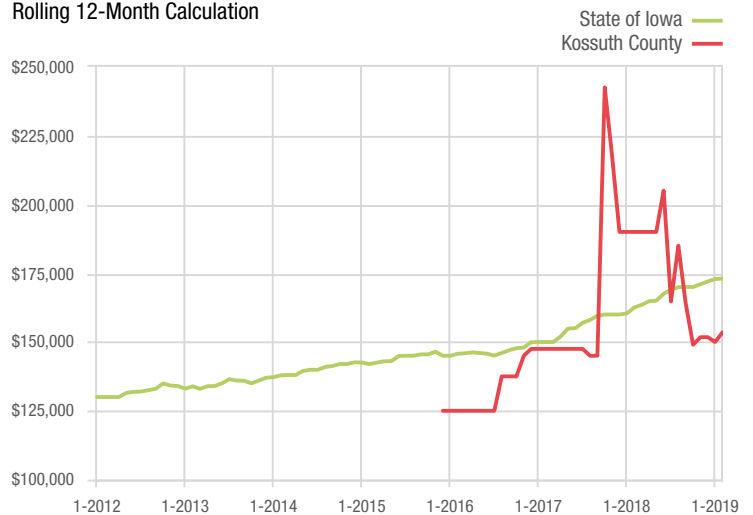
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.