## **Local Market Update – February 2019**This is a research tool provided by Iowa Association of REALTORS®.

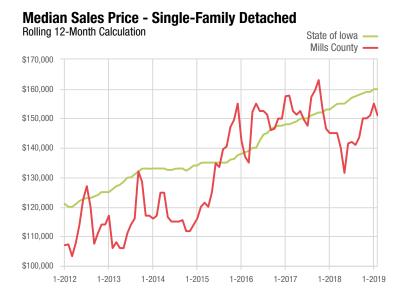


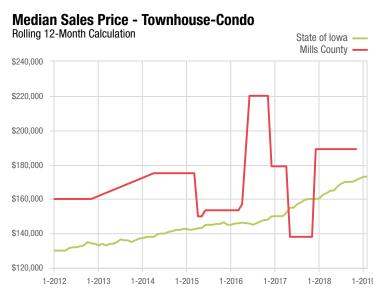
## **Mills County**

| Single-Family Detached          |           | February  |          |             | Year to Date |          |  |  |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics                     | 2018      | 2019      | % Change | Thru 2-2018 | Thru 2-2019  | % Change |  |  |
| New Listings                    | 5         | 8         | + 60.0%  | 17          | 15           | - 11.8%  |  |  |
| Pending Sales                   | 4         | 4         | 0.0%     | 7           | 10           | + 42.9%  |  |  |
| Closed Sales                    | 2         | 7         | + 250.0% | 4           | 12           | + 200.0% |  |  |
| Days on Market Until Sale       | 4         | 34        | + 750.0% | 45          | 39           | - 13.3%  |  |  |
| Median Sales Price*             | \$104,400 | \$122,500 | + 17.3%  | \$144,400   | \$142,450    | - 1.4%   |  |  |
| Average Sales Price*            | \$104,400 | \$106,900 | + 2.4%   | \$168,100   | \$156,775    | - 6.7%   |  |  |
| Percent of List Price Received* | 99.6%     | 99.5%     | - 0.1%   | 98.9%       | 97.8%        | - 1.1%   |  |  |
| Inventory of Homes for Sale     | 15        | 18        | + 20.0%  | _           | _            | _        |  |  |
| Months Supply of Inventory      | 2.0       | 2.0       | 0.0%     |             |              |          |  |  |

| Townhouse-Condo                 | February |      |          | Year to Date |             |          |  |
|---------------------------------|----------|------|----------|--------------|-------------|----------|--|
| Key Metrics                     | 2018     | 2019 | % Change | Thru 2-2018  | Thru 2-2019 | % Change |  |
| New Listings                    | 0        | 0    | 0.0%     | 0            | 1           |          |  |
| Pending Sales                   | 0        | 0    | 0.0%     | 0            | 0           | 0.0%     |  |
| Closed Sales                    | 0        | 0    | 0.0%     | 0            | 0           | 0.0%     |  |
| Days on Market Until Sale       | _        | _    | _        |              | _           | _        |  |
| Median Sales Price*             |          |      | _        |              |             |          |  |
| Average Sales Price*            | _        | _    | _        |              |             | _        |  |
| Percent of List Price Received* |          |      | _        |              |             |          |  |
| Inventory of Homes for Sale     | 1        | 1    | 0.0%     |              | _           | _        |  |
| Months Supply of Inventory      | 1.0      |      | _        |              |             | _        |  |

<sup>\*</sup> Does not account for seller concessions; % Change may be extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.