

Local Market Update – February 2019

This is a research tool provided by Iowa Association of REALTORS®.



O'Brien County

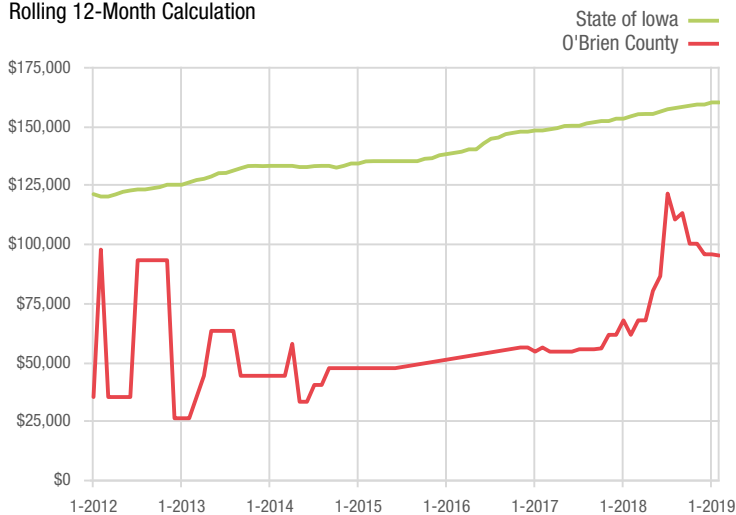
| Single-Family Detached | February | | | Year to Date | | |
|---------------------------------|----------|----------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 2-2018 | Thru 2-2019 | % Change |
| New Listings | 2 | 4 | + 100.0% | 11 | 11 | 0.0% |
| Pending Sales | 0 | 1 | — | 3 | 1 | - 66.7% |
| Closed Sales | 0 | 1 | — | 2 | 3 | + 50.0% |
| Days on Market Until Sale | — | 34 | — | 37 | 67 | + 81.1% |
| Median Sales Price* | — | \$67,500 | — | \$61,750 | \$67,500 | + 9.3% |
| Average Sales Price* | — | \$67,500 | — | \$61,750 | \$64,167 | + 3.9% |
| Percent of List Price Received* | — | 90.0% | — | 93.0% | 87.0% | - 6.5% |
| Inventory of Homes for Sale | 16 | 26 | + 62.5% | — | — | — |
| Months Supply of Inventory | 9.6 | 6.0 | - 37.5% | — | — | — |

| Townhouse-Condo | February | | | Year to Date | | |
|---------------------------------|----------|------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 2-2018 | Thru 2-2019 | % Change |
| New Listings | 1 | 3 | + 200.0% | 1 | 6 | + 500.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 1 | 8 | + 700.0% | — | — | — |
| Months Supply of Inventory | 1.0 | 6.0 | + 500.0% | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

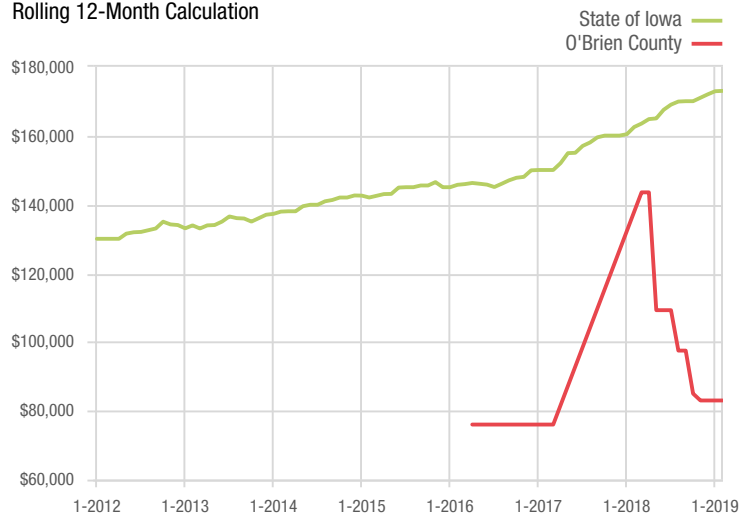
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.