

# Local Market Update – February 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Pocahontas County

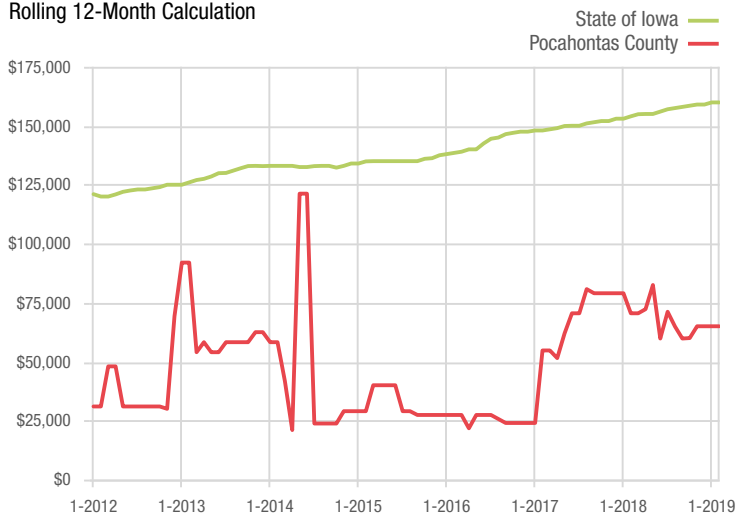
| Single-Family Detached          | February |      |          | Year to Date |             |          |
|---------------------------------|----------|------|----------|--------------|-------------|----------|
|                                 | 2018     | 2019 | % Change | Thru 2-2018  | Thru 2-2019 | % Change |
| New Listings                    | 2        | 1    | - 50.0%  | 2            | 3           | + 50.0%  |
| Pending Sales                   | 0        | 2    | —        | 0            | 3           | —        |
| Closed Sales                    | 0        | 0    | 0.0%     | 0            | 2           | —        |
| Days on Market Until Sale       | —        | —    | —        | —            | 94          | —        |
| Median Sales Price*             | —        | —    | —        | —            | \$52,500    | —        |
| Average Sales Price*            | —        | —    | —        | —            | \$52,500    | —        |
| Percent of List Price Received* | —        | —    | —        | —            | 86.8%       | —        |
| Inventory of Homes for Sale     | 11       | 17   | + 54.5%  | —            | —           | —        |
| Months Supply of Inventory      | 4.7      | 7.1  | + 51.1%  | —            | —           | —        |

| Townhouse-Condo                 | February |      |          | Year to Date |             |          |
|---------------------------------|----------|------|----------|--------------|-------------|----------|
|                                 | 2018     | 2019 | % Change | Thru 2-2018  | Thru 2-2019 | % Change |
| New Listings                    | 0        | 0    | 0.0%     | 1            | 0           | - 100.0% |
| Pending Sales                   | 0        | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Closed Sales                    | 0        | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Days on Market Until Sale       | —        | —    | —        | —            | —           | —        |
| Median Sales Price*             | —        | —    | —        | —            | —           | —        |
| Average Sales Price*            | —        | —    | —        | —            | —           | —        |
| Percent of List Price Received* | —        | —    | —        | —            | —           | —        |
| Inventory of Homes for Sale     | 1        | 0    | - 100.0% | —            | —           | —        |
| Months Supply of Inventory      | —        | —    | —        | —            | —           | —        |

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

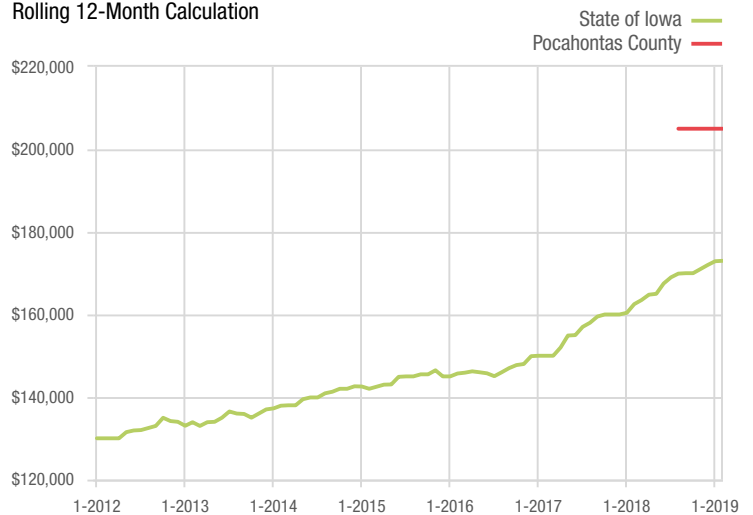
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.