

# Local Market Update – February 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Webster County

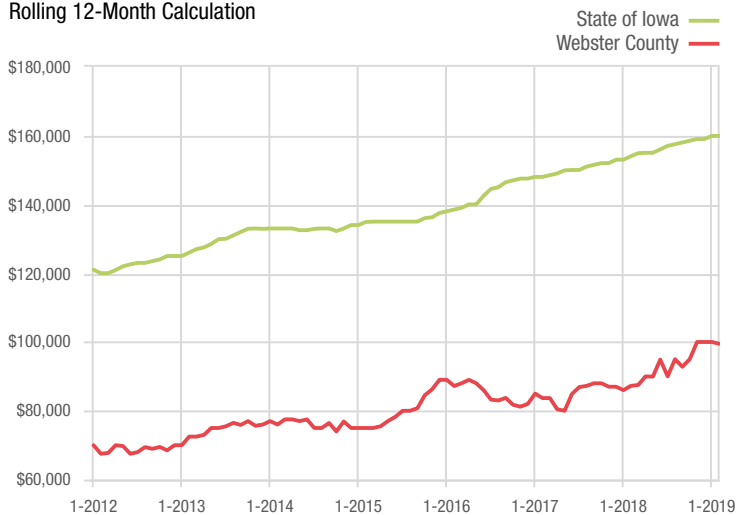
Single-Family Detached	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	32	27	- 15.6%	64	57	- 10.9%
Pending Sales	27	25	- 7.4%	51	49	- 3.9%
Closed Sales	24	26	+ 8.3%	42	45	+ 7.1%
Days on Market Until Sale	70	67	- 4.3%	79	71	- 10.1%
Median Sales Price*	\$81,500	<b>\$87,450</b>	+ 7.3%	\$85,117	<b>\$89,900</b>	+ 5.6%
Average Sales Price*	\$123,691	<b>\$93,269</b>	- 24.6%	\$122,146	<b>\$101,636</b>	- 16.8%
Percent of List Price Received*	95.3%	<b>93.0%</b>	- 2.4%	94.7%	<b>93.0%</b>	- 1.8%
Inventory of Homes for Sale	136	<b>126</b>	- 7.4%	—	—	—
Months Supply of Inventory	3.7	<b>3.3</b>	- 10.8%	—	—	—

Townhouse-Condo	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	0	1	—	1	1	0.0%
Pending Sales	0	0	0.0%	1	1	0.0%
Closed Sales	1	2	+ 100.0%	1	2	+ 100.0%
Days on Market Until Sale	74	103	+ 39.2%	74	103	+ 39.2%
Median Sales Price*	\$192,000	<b>\$112,500</b>	- 41.4%	\$192,000	<b>\$112,500</b>	- 41.4%
Average Sales Price*	\$192,000	<b>\$112,500</b>	- 41.4%	\$192,000	<b>\$112,500</b>	- 41.4%
Percent of List Price Received*	96.5%	<b>88.7%</b>	- 8.1%	96.5%	<b>88.7%</b>	- 8.1%
Inventory of Homes for Sale	5	10	+ 100.0%	—	—	—
Months Supply of Inventory	3.2	<b>6.7</b>	+ 109.4%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

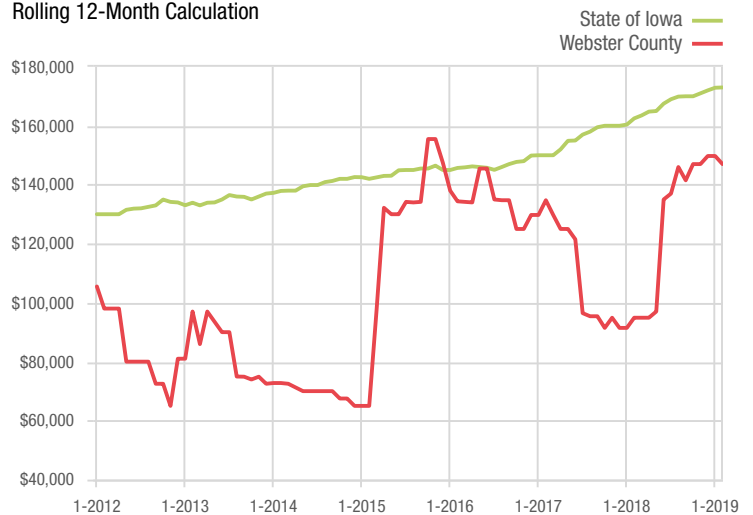
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.