Local Market Update – February 2019This is a research tool provided by Iowa Association of REALTORS®.



Winnebago County

Single-Family Detached	February			Year to Date			
Key Metrics	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change	
New Listings	10	5	- 50.0%	22	13	- 40.9%	
Pending Sales	9	7	- 22.2%	14	12	- 14.3%	
Closed Sales	2	7	+ 250.0%	10	10	0.0%	
Days on Market Until Sale	90	156	+ 73.3%	123	156	+ 26.8%	
Median Sales Price*	\$100,250	\$97,500	- 2.7%	\$110,000	\$104,250	- 5.2%	
Average Sales Price*	\$100,250	\$92,343	- 7.9%	\$102,930	\$98,190	- 4.6%	
Percent of List Price Received*	91.4%	93.2%	+ 2.0%	93.0%	93.8%	+ 0.9%	
Inventory of Homes for Sale	38	54	+ 42.1%		_		
Months Supply of Inventory	5.1	8.8	+ 72.5%				

Townhouse-Condo		February			Year to Date			
Key Metrics	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change		
New Listings	1	0	- 100.0%	1	0	- 100.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	1			
Days on Market Until Sale		_	_		98	_		
Median Sales Price*			_		\$81,000			
Average Sales Price*	_		_		\$81,000	_		
Percent of List Price Received*			_		93.2%			
Inventory of Homes for Sale	2	2	0.0%		_	_		
Months Supply of Inventory	2.0	2.0	0.0%					

^{*} Does not account for seller concessions; % Change may be extreme due to small sample size.

Median Sales Price - Single-Family Detached Rolling 12-Month Calculation State of Iowa -Winnebago County \$180,000 \$160,000 \$140,000 \$120,000 \$100,000 \$80.000 \$60,000 \$40,000 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.