

# Local Market Update – February 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Winneshiek County

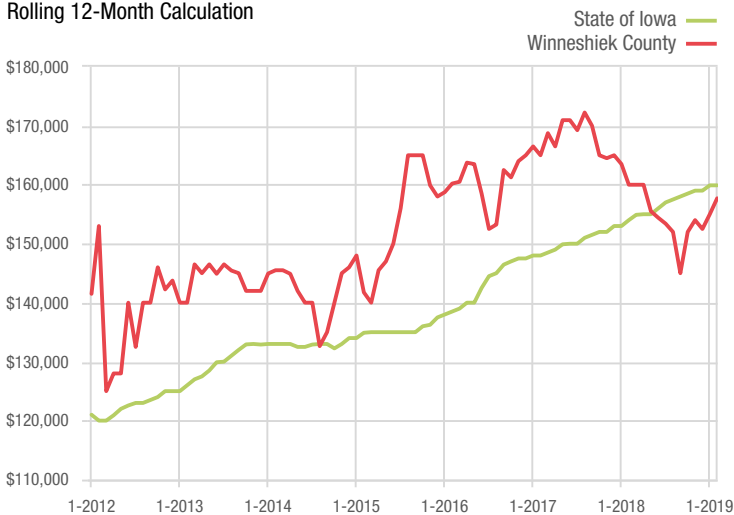
Single-Family Detached	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	18	6	- 66.7%	29	17	- 41.4%
Pending Sales	8	6	- 25.0%	22	17	- 22.7%
Closed Sales	14	6	- 57.1%	24	14	- 41.7%
Days on Market Until Sale	63	78	+ 23.8%	87	98	+ 12.6%
Median Sales Price*	\$127,000	<b>\$177,500</b>	+ 39.8%	\$132,500	<b>\$179,500</b>	+ 35.5%
Average Sales Price*	\$155,500	<b>\$194,083</b>	+ 24.8%	\$151,677	<b>\$211,107</b>	+ 39.2%
Percent of List Price Received*	94.7%	<b>93.9%</b>	- 0.8%	93.8%	<b>95.0%</b>	+ 1.3%
Inventory of Homes for Sale	50	<b>37</b>	- 26.0%	—	—	—
Months Supply of Inventory	3.6	<b>3.4</b>	- 5.6%	—	—	—

Townhouse-Condo	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	0	3	—	0	5	—
Pending Sales	1	0	- 100.0%	2	1	- 50.0%
Closed Sales	2	0	- 100.0%	2	1	- 50.0%
Days on Market Until Sale	104	—	—	104	209	+ 101.0%
Median Sales Price*	\$216,250	—	—	\$216,250	<b>\$302,300</b>	+ 39.8%
Average Sales Price*	\$216,250	—	—	\$216,250	<b>\$302,300</b>	+ 39.8%
Percent of List Price Received*	93.0%	—	—	93.0%	<b>91.9%</b>	- 1.2%
Inventory of Homes for Sale	1	7	+ 600.0%	—	—	—
Months Supply of Inventory	0.7	<b>2.7</b>	+ 285.7%	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

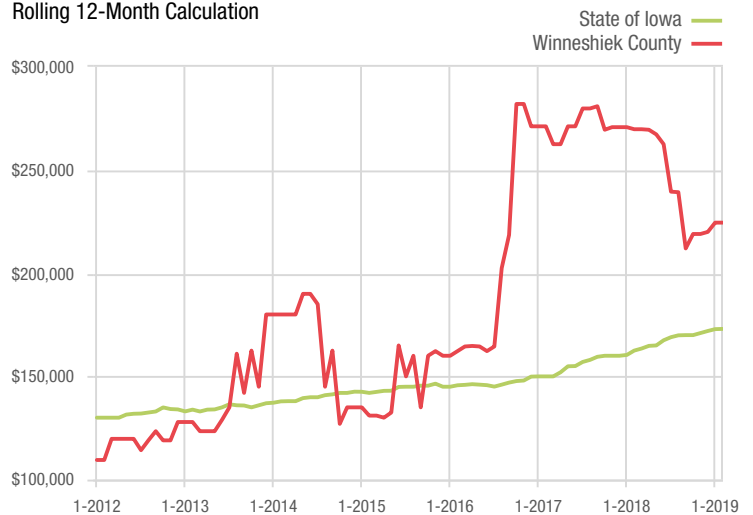
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.