

Local Market Update – February 2019

This is a research tool provided by Iowa Association of REALTORS®.



Woodbury County

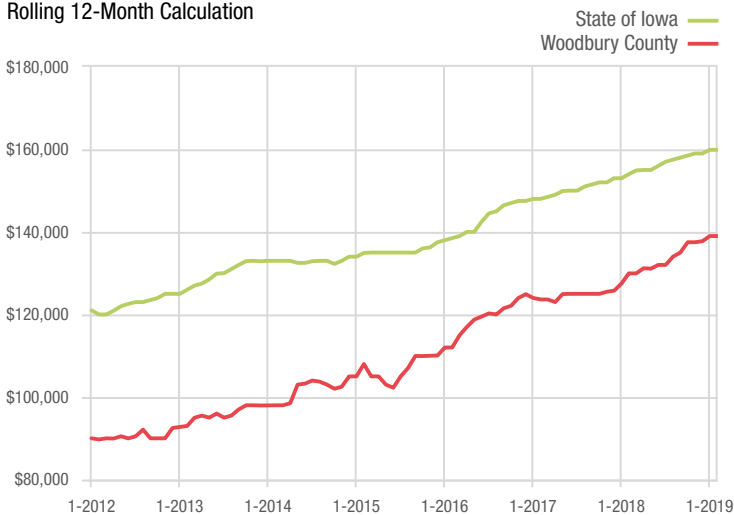
Single-Family Detached	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	68	77	+ 13.2%	143	149	+ 4.2%
Pending Sales	69	73	+ 5.8%	129	131	+ 1.6%
Closed Sales	60	46	- 23.3%	136	87	- 36.0%
Days on Market Until Sale	63	68	+ 7.9%	54	53	- 1.9%
Median Sales Price*	\$121,500	\$131,700	+ 8.4%	\$127,500	\$134,000	+ 5.1%
Average Sales Price*	\$132,453	\$139,800	+ 5.5%	\$145,638	\$147,788	+ 1.5%
Percent of List Price Received*	95.1%	95.5%	+ 0.4%	96.4%	95.8%	- 0.6%
Inventory of Homes for Sale	159	174	+ 9.4%	—	—	—
Months Supply of Inventory	1.7	1.9	+ 11.8%	—	—	—

Townhouse-Condo	February			Year to Date		
	2018	2019	% Change	Thru 2-2018	Thru 2-2019	% Change
New Listings	5	5	0.0%	11	13	+ 18.2%
Pending Sales	5	10	+ 100.0%	7	12	+ 71.4%
Closed Sales	2	4	+ 100.0%	9	5	- 44.4%
Days on Market Until Sale	184	61	- 66.8%	48	49	+ 2.1%
Median Sales Price*	\$259,725	\$229,950	- 11.5%	\$148,000	\$259,950	+ 75.6%
Average Sales Price*	\$259,725	\$202,475	- 22.0%	\$143,489	\$215,980	+ 50.5%
Percent of List Price Received*	99.7%	98.8%	- 0.9%	98.8%	99.4%	+ 0.6%
Inventory of Homes for Sale	22	37	+ 68.2%	—	—	—
Months Supply of Inventory	4.1	6.2	+ 51.2%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

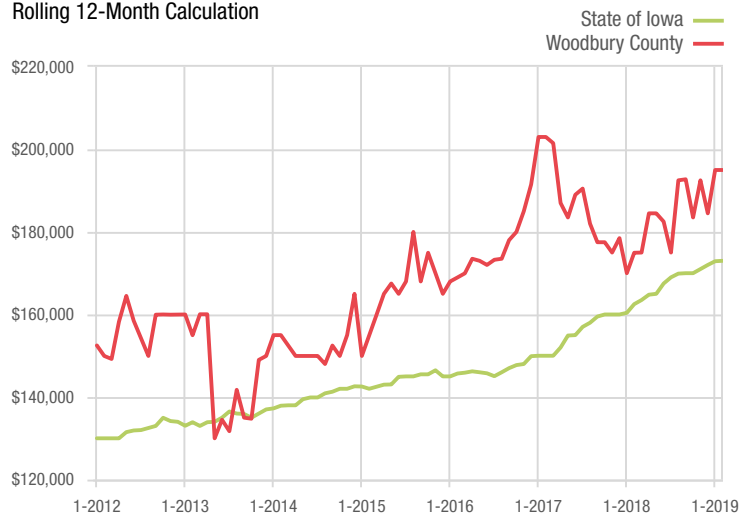
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.