

# Local Market Update – March 2019

This is a research tool provided by Iowa Association of REALTORS®.



## Hancock County

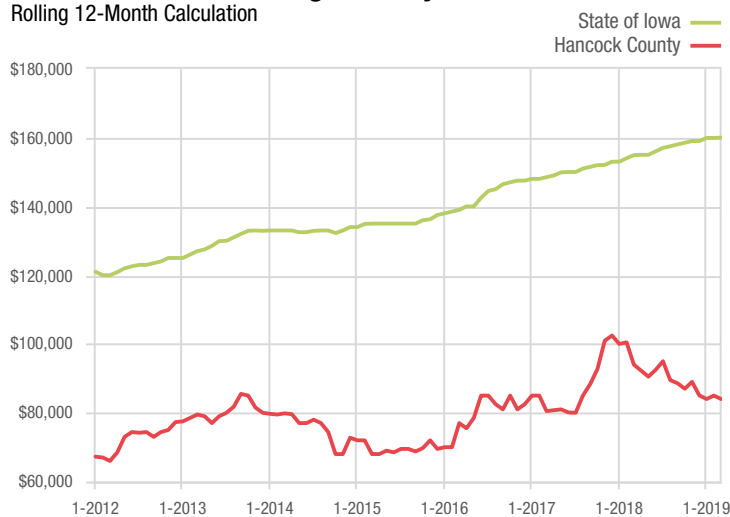
Single-Family Detached	March			Year to Date		
Key Metrics	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	17	16	- 5.9%	48	45	- 6.3%
Pending Sales	16	12	- 25.0%	37	23	- 37.8%
Closed Sales	15	9	- 40.0%	32	22	- 31.3%
Days on Market Until Sale	187	126	- 32.6%	156	129	- 17.3%
Median Sales Price*	\$70,000	\$56,000	- 20.0%	\$72,000	\$56,500	- 21.5%
Average Sales Price*	\$68,333	\$49,289	- 27.9%	\$77,035	\$71,273	- 7.5%
Percent of List Price Received*	86.9%	87.8%	+ 1.0%	90.2%	89.6%	- 0.7%
Inventory of Homes for Sale	97	77	- 20.6%	—	—	—
Months Supply of Inventory	6.5	5.5	- 15.4%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	1	0	- 100.0%	2	0	- 100.0%
Closed Sales	1	0	- 100.0%	3	0	- 100.0%
Days on Market Until Sale	121	—	—	94	—	—
Median Sales Price*	\$182,000	—	—	\$182,000	—	—
Average Sales Price*	\$182,000	—	—	\$165,000	—	—
Percent of List Price Received*	97.1%	—	—	97.5%	—	—
Inventory of Homes for Sale	0	4	—	—	—	—
Months Supply of Inventory	—	3.0	—	—	—	—

\* Does not account for seller concessions; % Change may be extreme due to small sample size.

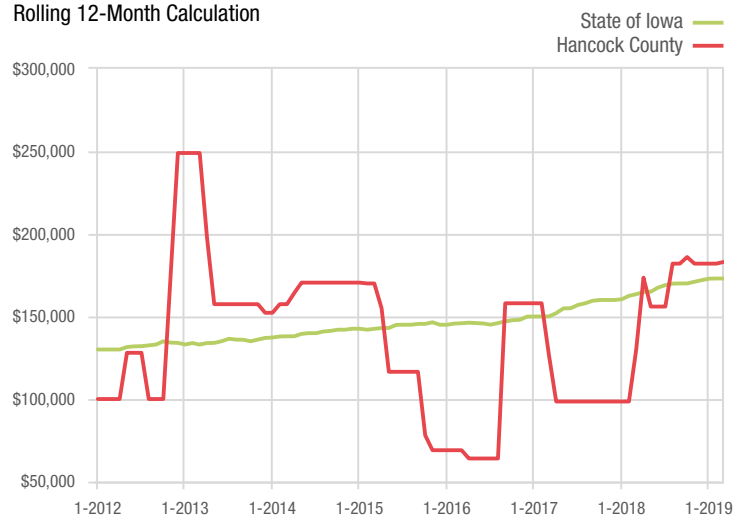
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.