

Local Market Update – March 2019

This is a research tool provided by Iowa Association of REALTORS®.



Plymouth County

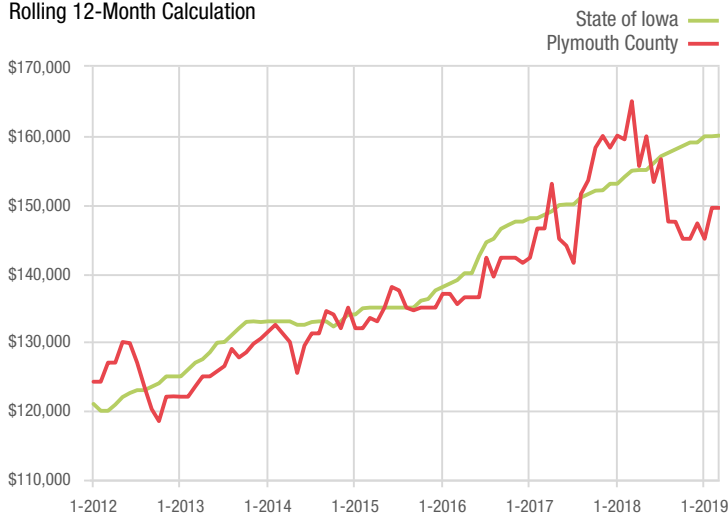
Single-Family Detached	March			Year to Date		
Key Metrics	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	22	14	- 36.4%	41	41	0.0%
Pending Sales	8	9	+ 12.5%	19	33	+ 73.7%
Closed Sales	6	10	+ 66.7%	17	36	+ 111.8%
Days on Market Until Sale	23	109	+ 373.9%	54	91	+ 68.5%
Median Sales Price*	\$167,000	\$155,000	- 7.2%	\$192,000	\$168,000	- 12.5%
Average Sales Price*	\$181,167	\$187,490	+ 3.5%	\$201,094	\$183,256	- 8.9%
Percent of List Price Received*	94.5%	96.3%	+ 1.9%	95.4%	93.8%	- 1.7%
Inventory of Homes for Sale	46	46	0.0%	—	—	—
Months Supply of Inventory	5.5	3.0	- 45.5%	—	—	—

Townhouse-Condo	March			Year to Date		
Key Metrics	2018	2019	% Change	Thru 3-2018	Thru 3-2019	% Change
New Listings	7	0	- 100.0%	8	0	- 100.0%
Pending Sales	1	0	- 100.0%	2	2	0.0%
Closed Sales	0	1	—	1	2	+ 100.0%
Days on Market Until Sale	—	168	—	117	131	+ 12.0%
Median Sales Price*	—	\$198,000	—	\$170,000	\$159,000	- 6.5%
Average Sales Price*	—	\$198,000	—	\$170,000	\$159,000	- 6.5%
Percent of List Price Received*	—	94.3%	—	95.2%	93.3%	- 2.0%
Inventory of Homes for Sale	8	8	0.0%	—	—	—
Months Supply of Inventory	8.0	5.3	- 33.8%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

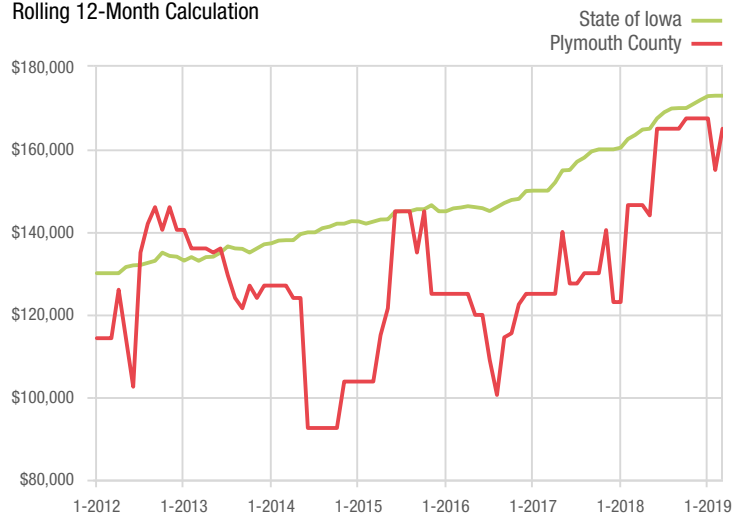
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.