

Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



Calhoun County

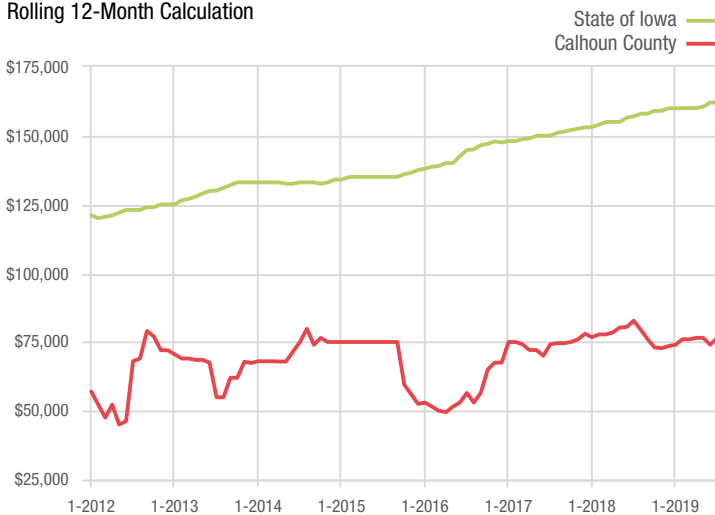
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	13	10	- 23.1%	61	71	+ 16.4%
Pending Sales	9	10	+ 11.1%	46	50	+ 8.7%
Closed Sales	6	12	+ 100.0%	42	50	+ 19.0%
Days on Market Until Sale	51	71	+ 39.2%	100	114	+ 14.0%
Median Sales Price*	\$54,750	\$106,000	+ 93.6%	\$73,000	\$79,000	+ 8.2%
Average Sales Price*	\$94,083	\$129,617	+ 37.8%	\$114,821	\$115,818	+ 0.9%
Percent of List Price Received*	91.3%	91.5%	+ 0.2%	92.8%	92.8%	0.0%
Inventory of Homes for Sale	44	42	- 4.5%	—	—	—
Months Supply of Inventory	7.0	5.2	- 25.7%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

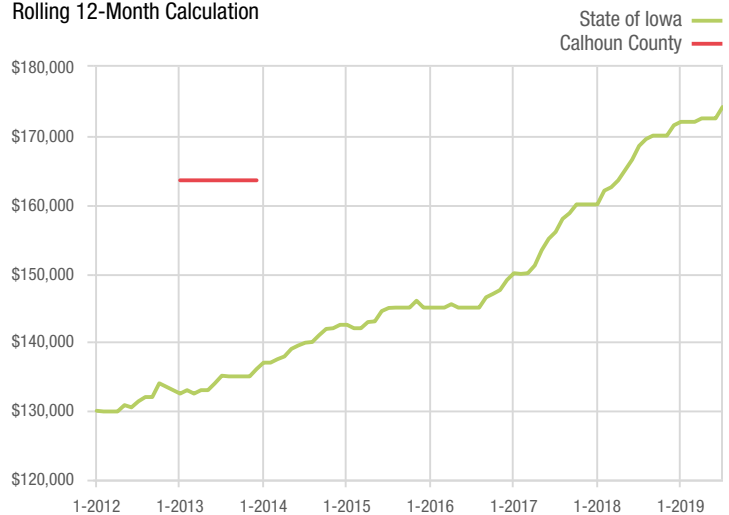
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.