

Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



Carroll County

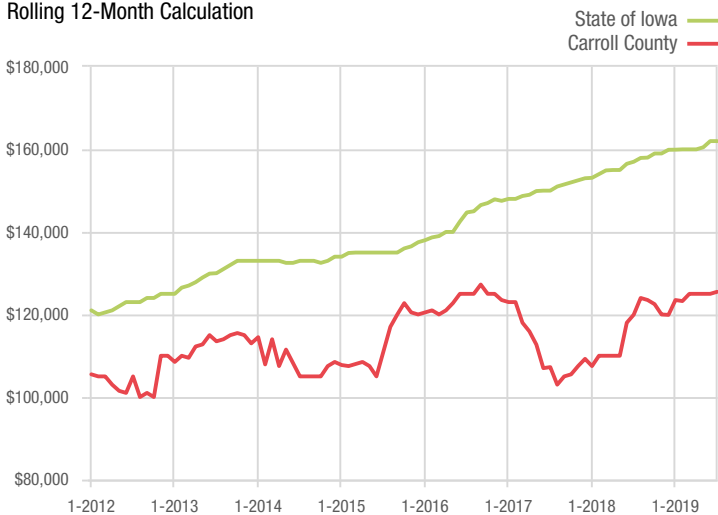
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	25	40	+ 60.0%	180	223	+ 23.9%
Pending Sales	17	21	+ 23.5%	127	143	+ 12.6%
Closed Sales	22	27	+ 22.7%	126	126	0.0%
Days on Market Until Sale	101	69	- 31.7%	100	109	+ 9.0%
Median Sales Price*	\$122,500	\$139,900	+ 14.2%	\$108,750	\$124,500	+ 14.5%
Average Sales Price*	\$134,389	\$157,593	+ 17.3%	\$132,234	\$147,498	+ 11.5%
Percent of List Price Received*	92.2%	95.6%	+ 3.7%	92.0%	93.2%	+ 1.3%
Inventory of Homes for Sale	117	136	+ 16.2%	—	—	—
Months Supply of Inventory	6.5	7.5	+ 15.4%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	2	0	- 100.0%	10	6	- 40.0%
Pending Sales	1	1	0.0%	8	4	- 50.0%
Closed Sales	1	0	- 100.0%	7	5	- 28.6%
Days on Market Until Sale	7	—	—	86	138	+ 60.5%
Median Sales Price*	\$154,000	—	—	\$113,000	\$59,000	- 47.8%
Average Sales Price*	\$154,000	—	—	\$97,857	\$86,800	- 11.3%
Percent of List Price Received*	99.4%	—	—	94.0%	89.5%	- 4.8%
Inventory of Homes for Sale	5	4	- 20.0%	—	—	—
Months Supply of Inventory	3.6	3.1	- 13.9%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

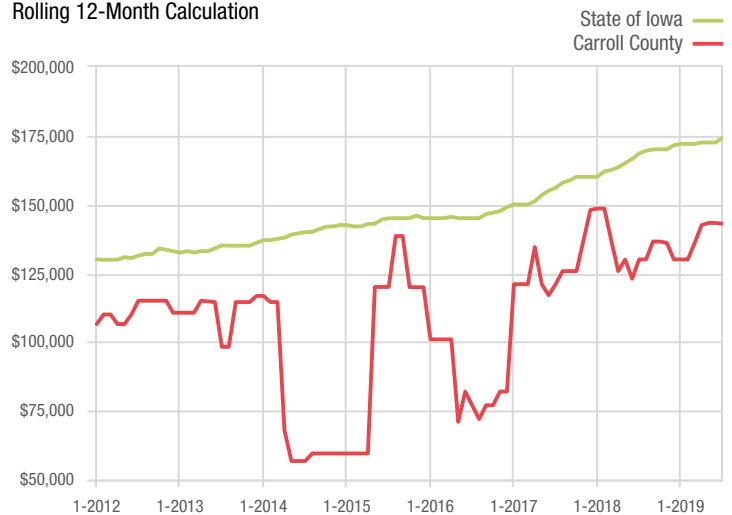
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.