

Central Iowa Board of REALTORS®

Includes Boone and Story Counties

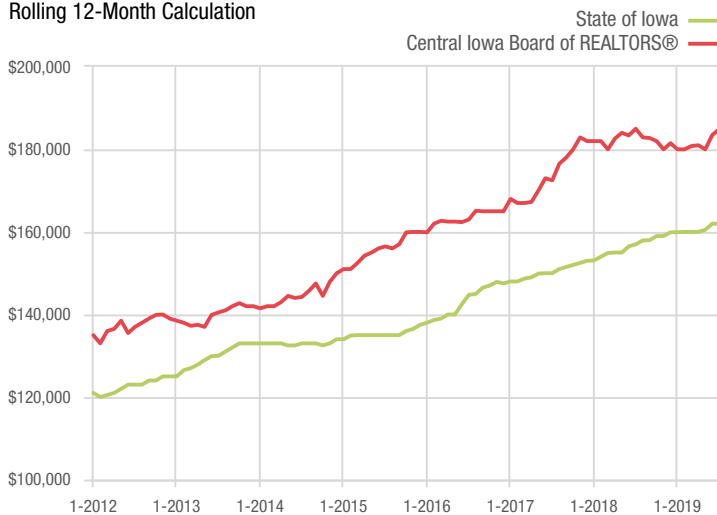
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	160	202	+ 26.3%	1,095	1,293	+ 18.1%
Pending Sales	138	194	+ 40.6%	888	968	+ 9.0%
Closed Sales	158	205	+ 29.7%	815	880	+ 8.0%
Days on Market Until Sale	38	51	+ 34.2%	60	58	- 3.3%
Median Sales Price*	\$201,250	\$196,500	- 2.4%	\$186,150	\$188,000	+ 1.0%
Average Sales Price*	\$214,337	\$214,052	- 0.1%	\$208,587	\$208,601	+ 0.0%
Percent of List Price Received*	98.0%	97.7%	- 0.3%	97.3%	97.4%	+ 0.1%
Inventory of Homes for Sale	411	486	+ 18.2%	—	—	—
Months Supply of Inventory	3.4	4.0	+ 17.6%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	13	21	+ 61.5%	121	149	+ 23.1%
Pending Sales	18	15	- 16.7%	100	101	+ 1.0%
Closed Sales	18	14	- 22.2%	90	84	- 6.7%
Days on Market Until Sale	77	99	+ 28.6%	103	106	+ 2.9%
Median Sales Price*	\$142,000	\$230,000	+ 62.0%	\$170,000	\$174,000	+ 2.4%
Average Sales Price*	\$170,541	\$225,295	+ 32.1%	\$194,864	\$192,758	- 1.1%
Percent of List Price Received*	98.3%	98.2%	- 0.1%	98.5%	97.0%	- 1.5%
Inventory of Homes for Sale	69	79	+ 14.5%	—	—	—
Months Supply of Inventory	5.7	6.4	+ 12.3%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

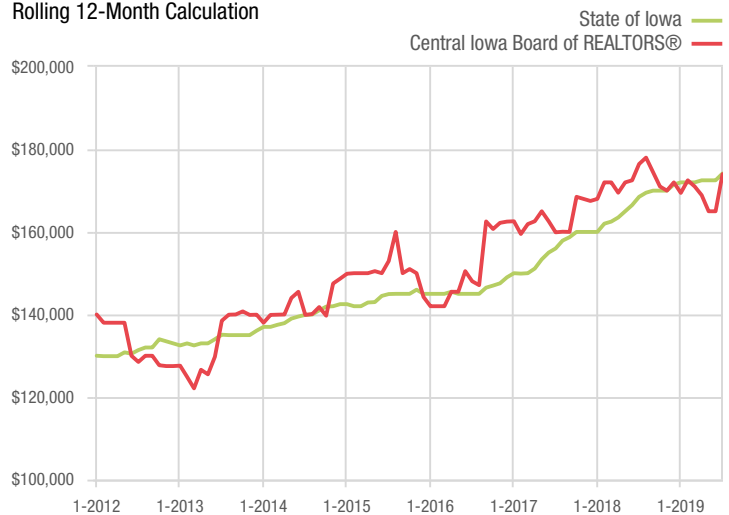
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.