

Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



Delaware County

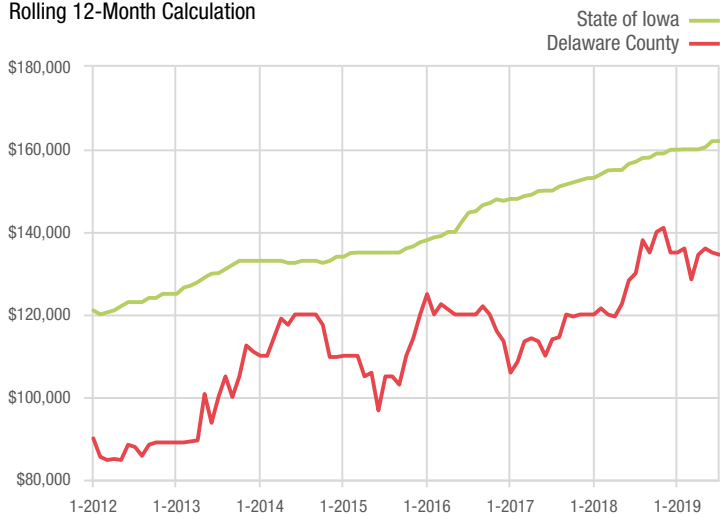
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	28	28	0.0%	131	123	- 6.1%
Pending Sales	19	24	+ 26.3%	101	91	- 9.9%
Closed Sales	19	11	- 42.1%	86	71	- 17.4%
Days on Market Until Sale	102	14	- 86.3%	65	53	- 18.5%
Median Sales Price*	\$155,000	\$150,000	- 3.2%	\$128,250	\$123,250	- 3.9%
Average Sales Price*	\$201,895	\$152,455	- 24.5%	\$156,287	\$153,882	- 1.5%
Percent of List Price Received*	96.9%	93.2%	- 3.8%	95.8%	96.1%	+ 0.3%
Inventory of Homes for Sale	46	44	- 4.3%	—	—	—
Months Supply of Inventory	3.2	3.1	- 3.1%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	1	0	- 100.0%	5	2	- 60.0%
Pending Sales	0	0	0.0%	5	4	- 20.0%
Closed Sales	0	0	0.0%	5	4	- 20.0%
Days on Market Until Sale	—	—	—	51	157	+ 207.8%
Median Sales Price*	—	—	—	\$81,000	\$282,000	+ 248.1%
Average Sales Price*	—	—	—	\$96,500	\$283,000	+ 193.3%
Percent of List Price Received*	—	—	—	97.7%	99.2%	+ 1.5%
Inventory of Homes for Sale	3	1	- 66.7%	—	—	—
Months Supply of Inventory	1.7	1.0	- 41.2%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

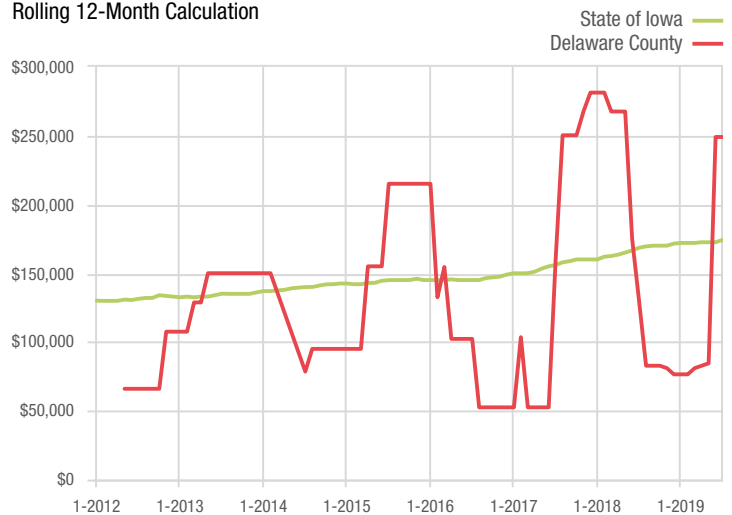
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.