

Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



Dickinson County

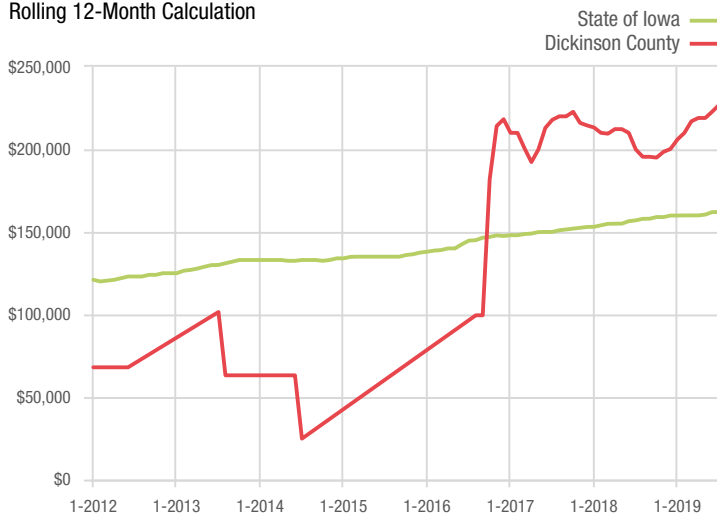
Single-Family Detached	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	39	57	+ 46.2%	278	289	+ 4.0%
Pending Sales	36	27	- 25.0%	195	167	- 14.4%
Closed Sales	34	25	- 26.5%	184	153	- 16.8%
Days on Market Until Sale	75	73	- 2.7%	103	92	- 10.7%
Median Sales Price*	\$181,000	\$341,000	+ 88.4%	\$195,000	\$239,000	+ 22.6%
Average Sales Price*	\$281,612	\$417,744	+ 48.3%	\$300,656	\$321,760	+ 7.0%
Percent of List Price Received*	96.5%	93.5%	- 3.1%	95.1%	95.4%	+ 0.3%
Inventory of Homes for Sale	160	171	+ 6.9%	—	—	—
Months Supply of Inventory	6.1	7.1	+ 16.4%	—	—	—

Townhouse-Condo	July			Year to Date		
	2018	2019	% Change	Thru 7-2018	Thru 7-2019	% Change
New Listings	21	48	+ 128.6%	193	213	+ 10.4%
Pending Sales	24	31	+ 29.2%	132	133	+ 0.8%
Closed Sales	19	25	+ 31.6%	117	113	- 3.4%
Days on Market Until Sale	127	99	- 22.0%	104	101	- 2.9%
Median Sales Price*	\$249,900	\$237,500	- 5.0%	\$271,000	\$265,000	- 2.2%
Average Sales Price*	\$317,232	\$270,554	- 14.7%	\$372,194	\$326,208	- 12.4%
Percent of List Price Received*	97.8%	98.1%	+ 0.3%	96.9%	97.4%	+ 0.5%
Inventory of Homes for Sale	90	119	+ 32.2%	—	—	—
Months Supply of Inventory	5.7	7.0	+ 22.8%	—	—	—

* Does not account for seller concessions; % Change may be extreme due to small sample size.

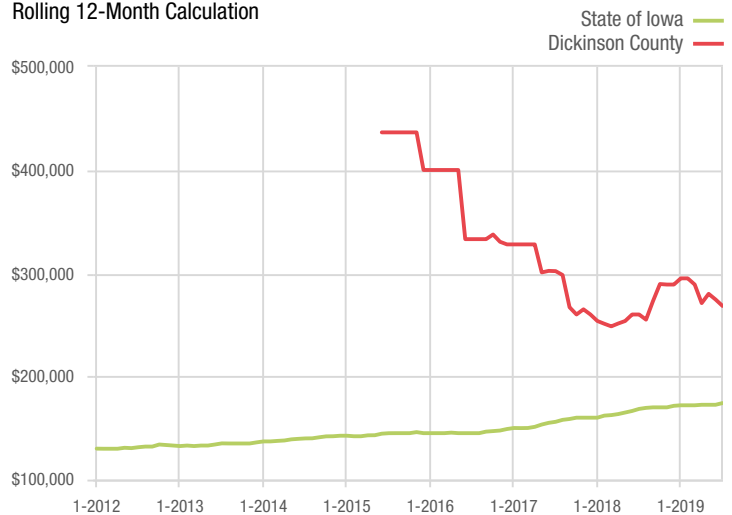
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.