

Local Market Update – July 2019

A Research Tool Provided by Iowa Association of REALTORS®



Fayette County

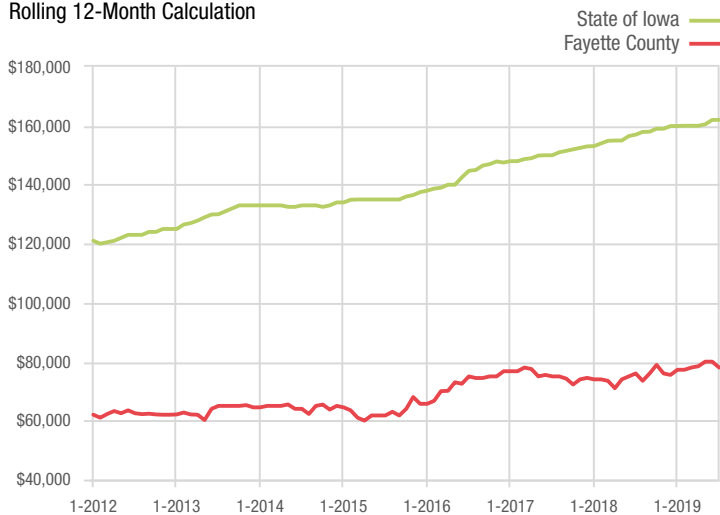
| Single-Family Detached | July | | | Year to Date | | |
|---------------------------------|-----------|----------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 7-2018 | Thru 7-2019 | % Change |
| New Listings | 23 | 26 | + 13.0% | 193 | 186 | - 3.6% |
| Pending Sales | 24 | 10 | - 58.3% | 140 | 120 | - 14.3% |
| Closed Sales | 15 | 20 | + 33.3% | 124 | 97 | - 21.8% |
| Days on Market Until Sale | 71 | 88 | + 23.9% | 120 | 108 | - 10.0% |
| Median Sales Price* | \$105,000 | \$79,000 | - 24.8% | \$76,000 | \$80,000 | + 5.3% |
| Average Sales Price* | \$112,767 | \$98,625 | - 12.5% | \$90,437 | \$94,624 | + 4.6% |
| Percent of List Price Received* | 94.7% | 90.6% | - 4.3% | 92.6% | 90.5% | - 2.3% |
| Inventory of Homes for Sale | 118 | 119 | + 0.8% | — | — | — |
| Months Supply of Inventory | 6.4 | 7.8 | + 21.9% | — | — | — |

| Townhouse-Condo | July | | | Year to Date | | |
|---------------------------------|------|------|----------|--------------|-------------|----------|
| | 2018 | 2019 | % Change | Thru 7-2018 | Thru 7-2019 | % Change |
| New Listings | 0 | 1 | — | 1 | 1 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 2 | 0 | - 100.0% |
| Closed Sales | 0 | 0 | 0.0% | 2 | 0 | - 100.0% |
| Days on Market Until Sale | — | — | — | 56 | — | — |
| Median Sales Price* | — | — | — | \$147,125 | — | — |
| Average Sales Price* | — | — | — | \$147,125 | — | — |
| Percent of List Price Received* | — | — | — | 100.1% | — | — |
| Inventory of Homes for Sale | 0 | 1 | — | — | — | — |
| Months Supply of Inventory | — | 1.0 | — | — | — | — |

* Does not account for seller concessions; % Change may be extreme due to small sample size.

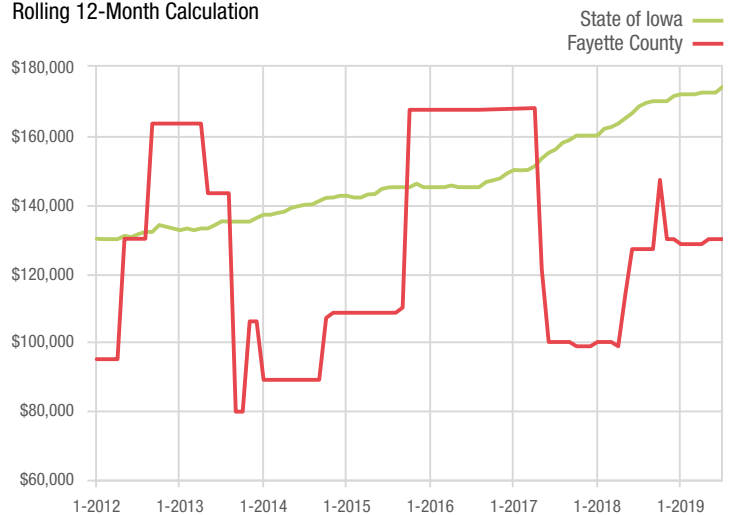
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.